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Tobacco Market Review

Flue-cured, 2004 Crop



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As a result of the Fair and Equitable Tobacco Reform Act of 2004, the tobacco quota and price support programs have been eliminated, as well as the mandatory federal inspection and grading of tobacco. As a result, the majority of the work performed by the USDA/AMS Tobacco Market News will no longer be possible or necessary. Market News will be unable to collect information on the composition of the tobacco crop at the market place, and will therefore not compile data for the upcoming 2005 season. This 2004 crop issue of the Flue-Cured Tobacco Market Review will be the final issue.

REVIEW OF THE 2004 MARKETING SEASON

Producers had an earlier start to the flue-cured tobacco growing season for the 2004 crop, due to a favorable spring. Unfortunately, several hurricanes and tropical storms late in the growing season brought excessive rain to much of the production area. Buying interest by companies at auctions was light at best, resulting in significantly high loan receipts. Very little carry-over tobacco from the 2003 crop production was sold, with the majority of it coming from North Carolina and Virginia.

Sales of the 2004 season began in the Northern Area with the opening of contract centers on July 20. Contract centers operated a total of 68 days, five less than last year and closed out the season on November 1. Thirty-two contract centers operated in 22 markets. Auction sales began August 2 in the Southern Area and August 3 in the Northern Area. Auctions ended November 10 after a total of 55 sales days, one less than last year. Thirty-nine warehouses operated in 24 markets. Ten sets of buyers and graders were utilized during the 2004 season.

Producers sold a higher percentage of their crop at auction markets in 2004. Approximately 27 percent of the crop was auctioned, with 73 percent being direct marketed through contract centers. Southern Area producers sold 28.4 percent of their crop at auction, while Northern Area producers sold 24.6 percent at auction.

SALES AND AVERAGES

Producers' sales at auction totaled 127,904,000 pounds, up 26.8 percent from 2003. The average auction price of \$179.89 was up twenty-eight cents from the 2003 average of \$179.61 per hundred pounds. Producers sold 371,186,000 pounds of contracted tobacco for an average of \$185.99 per hundred, down fifty-one cents from last year. Total gross sales (auction and contract) amounted to 500,316,000 pounds and averaged \$184.40, a loss of seventy-seven cents from the previous season. This total includes an estimated 4.4 million pounds of carry-over tobacco from 2003 crop production, but does not include 314,338 pounds of nonauction tobacco, which was not contracted. These prices do not reflect assessments.

AUCTION GRADE BID AVERAGES

The majority of auction bid averages were unchanged when compared to levels set during the previous year for the heaviest volume grades. However, variances of \$1 to \$3 were noted on about 40 percent of offerings, with gains and losses evenly divided. Bids for smoking leaf and ripe leaf tobacco were in a range of \$185 to \$193 per hundred pounds. Unripe leaf grades averaged between \$168 and \$182 per hundred. Most cutters averaged \$177; although, some unripe grades averaged only \$157 per hundred. Lugs sold from \$146 to \$165, and primings averaged either \$140 or \$141 per hundred pounds.

COMPOSITION OF OFFERINGS

In general, quality of offerings was deemed desirable in all areas, the only exception being a modest decline in the amount of good quality tobacco which was recorded at Southern Auctions. In a like manner,

maturity improved in the Northern Area at both auction and contract markets, but slipped slightly in the Southern Area. An increase of offerings from the lug group was noted in all areas except Northern auctions. The amount of nondescript and poor quality tobacco was less this year. The ten heaviest volume grades and their percentages were as follows: B4K (17.2); B4F (11.4); B3K (6.9); C4F (5.1); B3F (4.6); X3F (4.3); B5K (3.5); X4F (3.3); B4KM (2.9), and B3KM (2.8).

LOAN RATES

Advance loan rates by grade for 2004 were based on an average support level of \$1.690 per pound, compared with \$1.663 for the 2003 season. The loan rate for all individual grades remained unchanged from the previous year. The Flue-Cured Stabilization Corporation deducted one cent per pound from the advance loan rate to offset overhead costs.

STABILIZATION RECEIPTS

The Flue-Cured Stabilization Corporation received 94.9 million pounds or 19.0 percent of all flue-cured net sales, including contracted tobacco. This compares to 68.1 million pounds or 13.5 percent last year. For auction sales only, 74.2 percent of producers' sales went into the loan program compared to 72.7 percent during the 2003 crop season. Percentages of loan receipts by group, as provided by Stabilization, follow:

| GROUP | 2004 CROP | 2003 CROP |
|------------------|-----------|-----------|
| Leaf (B) | 60.2 | 74.8 |
| Smoking Leaf (H) | 4.7 | 3.1 |
| Cutters (C) | 12.1 | 7.3 |
| Lugs (X) | 21.9 | 14.2 |
| Primings (P) | 1.1 | 0.6 |
| Mixed (M) | * | * |

* Less than one-tenth of one percent.

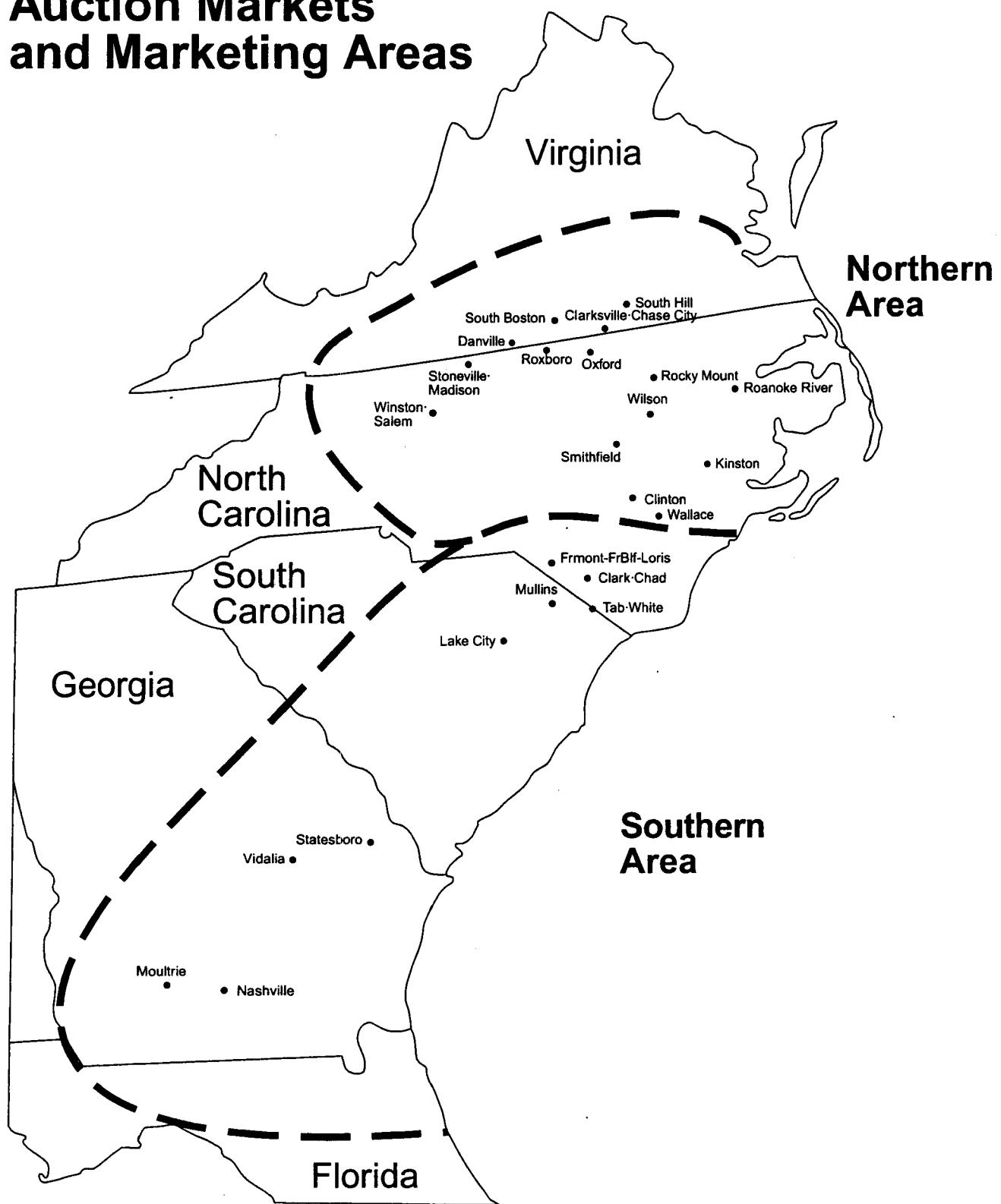
MARKETING REGULATIONS

The marketing of flue-cured tobacco was regulated by the grower designation plan, which began in 1974. In 2004, the "no-net-cost" assessment was 5 cents per pound for both growers and buyers, for a total of 10 cents per pound, an increase of 5 cents from the previous year. Growers were required to certify that any pesticides (including plant regulators, defoliants, or desiccants) they used had been approved by the Environmental Protection Agency (EPA), and that they had not planted a discount variety. The USDA-FSA checked for compliance by random sampling. Growers were also required to certify that any barns used to cure tobacco had been retrofitted with heat exchangers to qualify for the full advance loan rate. Thirty grades continued to be restricted for use, and the special "M" prefix was not used. The 2004 user fee for grading services of the USDA-AMS Tobacco Programs remained at 90 cents per hundred.

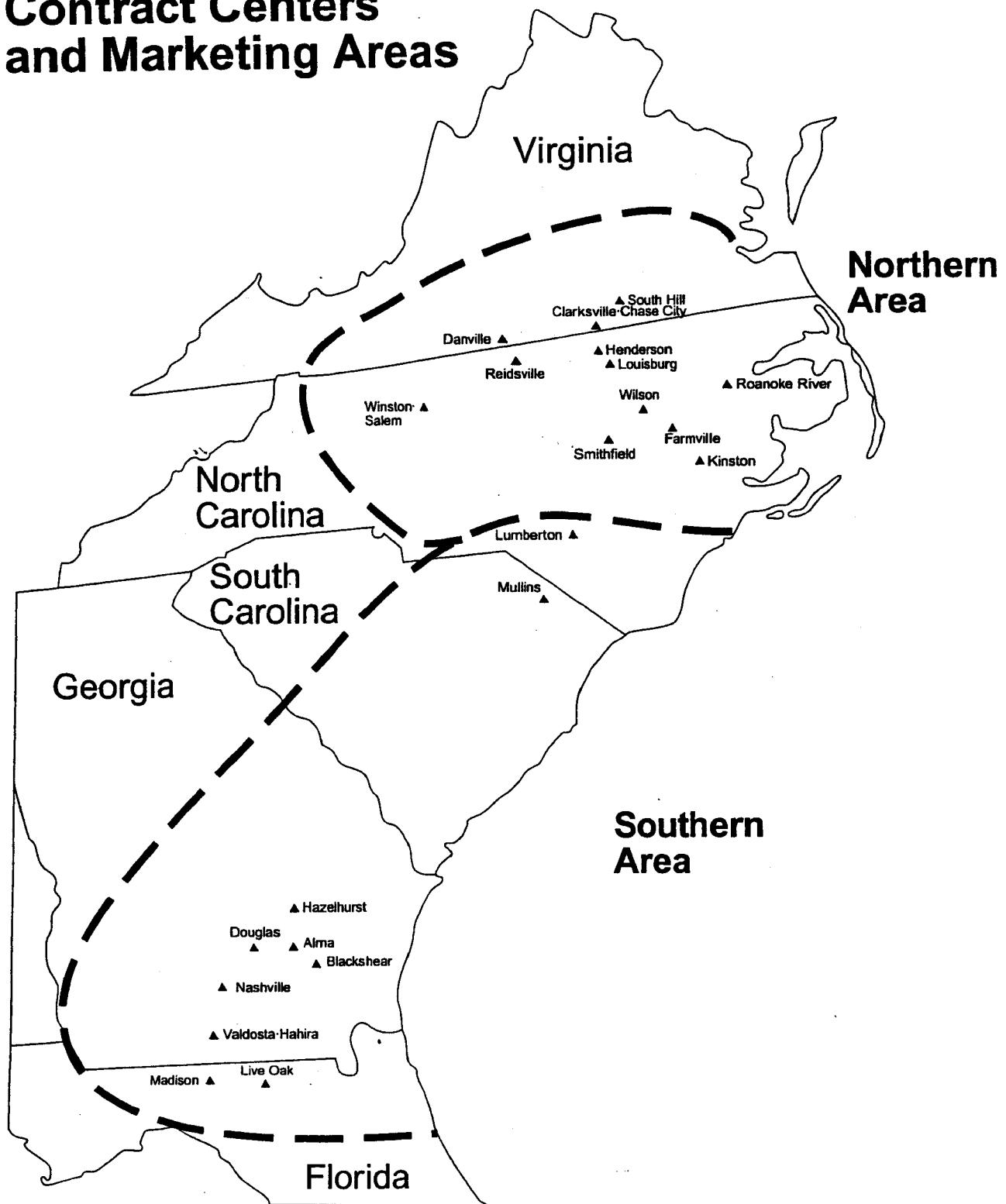
2005 INFORMATION

As a result of the elimination of the federal tobacco program, there is little information to be provided for the upcoming flue-cured season. Producers may now grow unlimited amounts of tobacco without geographical restrictions limiting where the crop may be produced. As of March 2005, the USDA, Farm Service Agency estimated that producers had approximately 31,265,000 pounds of unmarketed tobacco. Producers' planting intentions for the 2005 crop year show a 17 percent reduction in total acreage when compared to the 2004 season.

Flue-Cured Tobacco Auction Markets and Marketing Areas



Flue-Cured Tobacco Contract Centers and Marketing Areas



**SUMMARY OF STANDARD FLUE-CURED TOBACCO GRADES 1/
Key to Standard Grade marks for Flue-Cured Tobacco**

| Groups | Qualities | Color Symbols | | Combination Symbols |
|------------------|------------|------------------------------------|--------------------------|------------------------------------|
| B – Leaf | 1 – Choice | L – Lemon | KL – Variegated lemon | XL – Lugs side |
| H – Smoking Leaf | 2 – Fine | F – Orange | KF – Variegated orange | PO – Oxidized primings |
| C – Cutters | 3 – Good | FR – Orange red | KD – Variegated dark red | XO – Oxidized lugs or cutters |
| X – Lugs | 4 – Fair | R – Red | KV – Variegated greenish | BO – Oxidized leaf or smoking leaf |
| P – Primings | 5 – Low | K – Variegated | KM – Variegated mixed | GL – Thin-bodied nondescript |
| M – Mixed | 6 – Poor | KR – Variegated red or scorched | G – Green | GF – Medium-bodied nondescript |
| N – Nondescript | | V – Greenish | GR – Green red | LP – Lemon (primings side) |
| S – Scrap | | LL – Whitish-lemon | GK – Green variegated | FP – Orange (primings side) |
| | | | GG – Gray green | KK – Excessively scorched |
| | | Special factor | Special symbol | |
| | | W – Wet | S – Slick | |
| | | U – Unsound | | |
| | | Sand or Dirt | | |
| | | M – Mixed 4/ | | |

Special factors "sand" or "dirt" may be applied to all priming grades and to first quality nondescript from the priming side.
Special factor "M" is applied to all grades containing 25 percent of an adjacent group

Individual flue-cured grades

| | | | | | |
|---------|---------|---------------|---------|-----------|--------------|
| Leaf: | B5V | B6G 2/ | C4F | X3S 5/ | Nondescript: |
| B1L | B3S 5/ | B5GR 2/ | C5F | X4S 2/ | N1L |
| B2L | B4S 5/ | B4GK | C5FP 2/ | X4KL | N1XL |
| B3L | B5S 2/ | B5GK | C4KR | X4KF | N1K |
| B4L | B3KL | B6GK 2/ | C4V | X4KV | N1R |
| B5L | B4KL | B5GG 2/ | C4S 5/ | X3KM | N1GL |
| B6L 2/ | B5KL | Smoking Leaf: | C4KL | X4KM | N1GF |
| B1F | B6KL 2/ | H3F | C4KF | X4GK | N1KV |
| B2F | B3KF | H4F | C4KM | X4G | N1GR |
| B3F | B4KF | H5F | C4KK 2/ | X5G | N1GG |
| B4F | B5KF | H6F 2/ | C4G | Primings: | N1PO 2/ |
| B5F | B6KF 3/ | H4FR | C4GK | P2L | N1XO |
| B6F 2/ | B3KD 2/ | H5FR | Lugs: | P3L | N1BO |
| B1FR | B4KD 2/ | H6FR 2/ | X1L | P4L | N2 |
| B2FR | B5KD 2/ | H4K | X2L | P5L | |
| B3FR | B6KD 2/ | H5K | X3L | P2F | |
| B4FR | B4KV | H6K 3/ | X4L | P3F | |
| B5FR | B5KV | Cutters: | X5L | P4F | |
| B6FR 2/ | B6KV 3/ | C1L | X3LL 2/ | P5F | |
| B5R 2/ | B3KM | C2L | X4LL 2/ | P4G | |
| B3K | B4KM | C3L | X1F | P5G | |
| B4K | B5KM | C4L | X2F | Mixed: | |
| B5K | B6KM 2/ | C5L | X3F | M4F | |
| B6K 3/ | B3KK 2/ | C4LL 2/ | X4F | M5F | |
| B3KR | B4KK 2/ | C5LL 2/ | X5F | M4KR | |
| B4KR | B5KK 2/ | C5LP 2/ | X3KR | M4KM | |
| B5KR | B6KK 2/ | C1F | X4KR | M5KM | |
| B3V | B4G | C2F | X3V | M4GK | |
| B4V | B5G | C3F | X4V | M5GK | |

1/ Tobacco not covered by the standard grades is designated "No-G," "No-G-F" or "No-G-Nested"

2/ Restricted for use since 1995 marketing season

3/ Reinstated for use beginning with the 1999 marketing season

4/ Special factor "M" was suspended for use in 2001 season

5/ Reinstated for use beginning with the 2004 marketing season

Table 1. Initial and final designations for Auction Markets, 2004 crop 1/

| Northern Auction | | | Southern Auction | | |
|----------------------|----------------|--------------|----------------------|----------------|--------------|
| States and Markets | Initial Pounds | Final Pounds | States and Markets | Initial Pounds | Final Pounds |
| Virginia: | | | Georgia: | | |
| Clark-Chase | 506,824 | 520,434 | Moultrie | 485,357 | 634,548 |
| Danville | 8,236,268 | 9,253,483 | Nashville | 480,379 | 639,295 |
| South Boston | 2,111,198 | 2,213,484 | Statesboro | 2,011,120 | 2,209,237 |
| South Hill | 6,329,100 | 7,668,764 | Vidalia | 1,012,215 | 1,025,059 |
| Total Virginia | 17,183,390 | 19,656,165 | Total Georgia | 3,989,071 | 4,508,139 |
| North Carolina: | | | South Carolina: | | |
| Clinton | 4,800,179 | 4,954,614 | Lake City | 15,033,161 | 17,758,583 |
| Kinston | 5,441,116 | 6,273,137 | Mullins | 4,292,418 | 4,700,606 |
| Oxford | 9,111,465 | 11,162,899 | Total South Carolina | 19,325,579 | 22,459,189 |
| Roanoke River | 9,949,007 | 11,498,791 | North Carolina: | | |
| Rocky Mount | 2,148,369 | 2,579,710 | Clark-Chad | 3,161,786 | 4,020,412 |
| Roxboro | 397,180 | 479,878 | Frmont-FrBlf-Loris | 7,500,490 | 7,875,716 |
| Smithfield | 4,155,090 | 4,416,512 | Tab-White | 7,374,240 | 8,369,364 |
| Stone-Mad | 1,650,610 | 1,812,270 | Total North Carolina | 18,036,516 | 20,265,492 |
| Wallace | 2,317,078 | 2,698,277 | Total Southern Area | 41,351,166 | 47,232,820 |
| Wilson | 10,085,521 | 11,484,153 | Total Auction | 115,261,916 | 130,809,975 |
| Winston-Salem | 6,671,745 | 6,560,749 | | | |
| Total North Carolina | 56,727,360 | 63,920,990 | | | |
| Total Northern Area | 73,910,750 | 83,577,155 | | | |

1/ Producers are allowed to designate 103 percent of their effective quota.

Table 2. Warehouse charges by states, 2004 crop 1/

| State | Auction Fee 2/ | Commission on gross sales 3/ | Additional charges | |
|----------------|---|------------------------------|--------------------|---|
| | | | Percent | |
| Georgia | 15 cents on all piles of 100 pounds or less and 25 cents on all piles over 100 pounds | | 3-1/2 3/ | Weighing and handling 10 cents per pile on all piles of 100 pounds or less and 10 cents for each additional 100 pounds. |
| North Carolina | | | 2-1/2 | |
| South Carolina | | | 2-1/2 4/ | |
| Virginia | 25 cents per pile | | 2-1/2 | Weighing 10 cents per 100 pounds. |

1/ No warehouse charges, auction or commission fees are charged at Stabilization's Marketing Centers to members.

2/ Maximum permitted under State law.

3/ Georgia is commission only - no auction fee or additional charges.

4/ South Carolina has the option to charge 3 percent commission with no auction fee or additional charges.

Table 3. Tobacco received by the Stabilization Corporation, 2003-2004 crops 1/

| Crop Year | Receipts (Green Weight) 1,000 lbs. | Percentage of Net Sales | Receipts (Green Weight) 1,000 lbs. | Percentage of Net Sales | Receipts (Green Weight) 1,000 lbs. | Percentage of Net Sales |
|------------------|--|----------------------------|--|----------------------------|--|----------------------------|
| Northern Auction | | | Southern Auction | | | All Flue-Cured |
| 2004 | 58,592 | 70.5 | 36,312 | 81.1 | 94,904 | 74.2 |
| 2003 | 39,743 | 72.9 | 28,358 | 72.4 | 68,100 | 72.7 |

1/ Percentage of net sales is derived from auction sales only.

Table 4. Opening and closing dates, and number of Northern operating firms, 2003-2004 crops

| States and Markets | | 2004 | | | | 2003 | | | |
|-------------------------|--|--------------|--------------|------------|--------------|--------------|--------------|------------|--------------|
| Northern Auction | | Opening Date | Closing Date | Sales Days | No. of Firms | Opening Date | Closing Date | Sales Days | No. of Firms |
| Virginia: | | | | | | | | | |
| Clark-Chase | | Aug. 12 | Nov. 03 | 10 | 2 | Aug. 11 | Nov. 03 | 11 | 2 |
| Danville | | Aug. 09 | Nov. 04 | 37 | 1 | Aug. 05 | Nov. 06 | 28 | 1 |
| South Boston | | Aug. 10 | Oct. 19 | 11 | 1 | Aug. 12 | Nov. 04 | 12 | 1 |
| South Hill | | Aug. 10 | Nov. 10 | 29 | 2 | Aug. 06 | Nov. 05 | 19 | 1 |
| Total Virginia | | | | 6 | | | | | 5 |
| North Carolina: | | | | | | | | | |
| Clinton | | Aug. 05 | Oct. 25 | 18 | 1 | Jul. 30 | Oct. 16 | 16 | 1 |
| Kinston | | Aug. 04 | Oct. 19 | 17 | 1 | Jul. 31 | Oct. 15 | 15 | 1 |
| Oxford | | Aug. 09 | Nov. 10 | 29 | 3 | Aug. 05 | Nov. 06 | 28 | 3 |
| Roanoke River | | Aug. 04 | Oct. 27 | 43 | 1 | Jul. 30 | Oct. 23 | 47 | 1 |
| Rocky Mount | | Aug. 09 | Oct. 27 | 12 | 1 | Aug. 04 | Oct. 28 | 12 | 1 |
| Roxboro | | Aug. 12 | Nov. 02 | 10 | 1 | Aug. 12 | Oct. 27 | 11 | 1 |
| Smithfield | | Aug. 05 | Oct. 13 | 13 | 1 | Aug. 04 | Oct. 14 | 11 | 1 |
| Stone-Mad | | Aug. 10 | Nov. 01 | 13 | 2 | Aug. 11 | Nov. 05 | 13 | 2 |
| Wallace | | Aug. 11 | Oct. 20 | 10 | 1 | Jul. 31 | Oct. 15 | 14 | 1 |
| Wilson | | Aug. 04 | Oct. 27 | 34 | 1 | Jul. 30 | Oct. 29 | 50 | 2 |
| Winston-Salem | | Aug. 09 | Nov. 09 | 33 | 2 | Aug. 06 | Nov. 05 | 24 | 1 |
| Total North Carolina | | | | 15 | | | | | 15 |
| Total Northern Auction | | Aug. 04 | Nov. 10 | 54 | 21 | Jul. 30 | Nov. 06 | 55 | 20 |
| Northern Contract | | | | | | | | | |
| Virginia: | | | | | | | | | |
| Clark-Chase | | Jul. 26 | Oct. 12 | 23 | 1 | Jul. 14 | Oct. 30 | 49 | 2 |
| Danville | | Aug. 16 | Oct. 25 | 42 | 1 | Jul. 30 | Oct. 30 | 44 | 2 |
| South Hill | | Aug. 10 | Oct. 25 | 41 | 2 | Jul. 28 | Oct. 30 | 43 | 2 |
| Total Virginia | | | | 4 | | | | | 6 |
| North Carolina: | | | | | | | | | |
| Farmville | | Aug. 02 | Oct. 14 | 38 | 2 | Jul. 28 | Oct. 20 | 40 | 2 |
| Fuquay-Varina | | 1/ | | | | Jul. 28 | Oct. 09 | 18 | 1 |
| Henderson | | Jul. 22 | Oct. 21 | 47 | 1 | Jul. 31 | Oct. 29 | 51 | 1 |
| Kinston | | Aug. 02 | Oct. 13 | 45 | 3 | Jul. 28 | Oct. 15 | 46 | 3 |
| Louisburg | | Aug. 10 | Nov. 01 | 22 | 1 | Jul. 29 | Oct. 23 | 23 | 1 |
| Reidsville | | Aug. 09 | Nov. 01 | 46 | 1 | Jul. 29 | Oct. 30 | 44 | 1 |
| Roanoke River | | Aug. 09 | Oct. 14 | 41 | 1 | Aug. 06 | Oct. 16 | 44 | 1 |
| Roxboro | | 1/ | | | | Jul. 28 | Oct. 23 | 20 | 1 |
| Smithfield | | Aug. 09 | Oct. 14 | 41 | 1 | Aug. 11 | Oct. 16 | 41 | 1 |
| Wilson | | Jul. 20 | Oct. 18 | 49 | 5 | Jul. 17 | Oct. 23 | 56 | 5 |
| Winston-Salem | | Aug. 10 | Oct. 28 | 48 | 2 | Jul. 28 | Oct. 31 | 50 | 2 |
| Total North Carolina | | | | 17 | | | | | 19 |
| Total Northern Contract | | Jul. 20 | Nov. 01 | 67 | 21 | Jul. 14 | Oct. 31 | 72 | 25 |

1/ Did not operate during the season.

Table 5. Opening and closing dates, and number of Southern operating firms, 2003-2004 crops

| States and Markets | 2004 | | | | 2003 | | | |
|-------------------------|---------------|---------------|------------|--------------|---------------|---------------|------------|--------------|
| Southern Auction | Opening Dates | Closing Dates | Sales Days | No. of Firms | Opening Dates | Closing Dates | Sales Days | No. of Firms |
| Georgia: | | | | | | | | |
| Douglas | 1/ | | | | 1/ | | | |
| Moultrie | Aug. 05 | Oct. 06 | 9 | 1 | Jul. 29 | Oct. 07 | 11 | 1 |
| Nashville | Aug. 05 | Oct. 06 | 9 | 1 | Jul. 29 | Oct. 07 | 11 | 1 |
| Statesboro | Aug. 03 | Oct. 20 | 11 | 1 | Jul. 31 | Sep. 29 | 8 | 1 |
| Vidalia | Aug. 11 | Oct. 12 | 8 | 1 | Aug. 04 | Sep. 29 | 7 | 1 |
| Total Georgia | | | 4 | | | | 4 | |
| South Carolina: | | | | | | | | |
| Lake City | Aug. 03 | Oct. 21 | 41 | 4 | Jul. 29 | Oct. 15 | 39 | 4 |
| Mullins | Aug. 04 | Oct. 27 | 17 | 1 | Jul. 30 | Oct. 16 | 18 | 1 |
| Total South Carolina | | | 5 | | | | 5 | |
| North Carolina: | | | | | | | | |
| Clark-Chad | Aug. 04 | Oct. 20 | 18 | 2 | Jul. 30 | Oct. 15 | 17 | 2 |
| Frmont-FrBlf-Loris | Aug. 03 | Oct. 20 | 25 | 4 | Jul. 29 | Oct. 16 | 24 | 4 |
| Tab-White | Aug. 03 | Oct. 20 | 25 | 3 | Jul. 29 | Oct. 16 | 22 | 3 |
| Total North Carolina | | | 9 | | | | 9 | |
| Total Southern Auction | Aug. 03 | Oct. 27 | 45 | 18 | Jul. 29 | Oct. 16 | 43 | 18 |
| Southern Contract | | | | | | | | |
| Florida: | | | | | | | | |
| Live Oak | Aug. 03 | Sep. 28 | 28 | 1 | Jul. 23 | Sep. 30 | 34 | 1 |
| Madison | Jul. 28 | Oct. 05 | 34 | 1 | Jul. 23 | Sep. 23 | 30 | 1 |
| Total Florida | | | 2 | | | | 2 | |
| Georgia: | | | | | | | | |
| Alma | Aug. 02 | Sep. 29 | 32 | 1 | Jul. 30 | Oct. 02 | 36 | 1 |
| Blackshear | Jul. 28 | Sep. 30 | 17 | 1 | Jul. 30 | Sep. 25 | 17 | 1 |
| Douglas | Aug. 03 | Oct. 07 | 31 | 1 | Jul. 23 | Oct. 06 | 40 | 1 |
| Hazelhurst | Aug. 03 | Oct. 14 | 33 | 1 | Jul. 23 | Oct. 02 | 40 | 1 |
| Nashville | Jul. 27 | Oct. 05 | 27 | 1 | Jul. 29 | Sep. 30 | 33 | 1 |
| Val-Hira | Aug. 02 | Sep. 24 | 28 | 1 | Jul. 28 | Sep. 23 | 33 | 1 |
| Total Georgia | | | 6 | | | | 6 | |
| South Carolina: | | | | | | | | |
| Mullins | Aug. 03 | Oct. 15 | 45 | 3 | Jul. 28 | Oct. 09 | 47 | 3 |
| Total South Carolina | | | 3 | | | | 3 | |
| North Carolina: | | | | | | | | |
| Lumberton | Aug. 04 | Oct. 14 | 44 | 1 | Aug. 04 | Oct. 08 | 42 | 1 |
| Total North Carolina | | | 1 | | | | 1 | |
| Total Southern Contract | Jul. 27 | Oct. 15 | 52 | 12 | Jul. 23 | Oct. 9 | 52 | 12 |

1/ Did not operate during the season.

Table 6. Movement of tobacco across state lines, 2004 Crop 1/

| State Produced in: | State sold in: | | | | | Total sold out of state |
|-----------------------|-----------------|---------|-------------------|-------------------|----------|----------------------------|
| | Florida | Georgia | South Carolina | North Carolina | Virginia | |
| 2004 Crop | Thousand pounds | | | | | |
| Alabama | ---- | 401 | ---- | ---- | ---- | 401 |
| Florida | ---- | 20 | ---- | ---- | ---- | 20 |
| Georgia | ---- | ---- | ---- | ---- | ---- | ---- |
| South Carolina | ---- | 301 | ---- | 4,446 | ---- | 4,747 |
| North Carolina | ---- | ---- | 378 | ---- | 3,166 | 3,544 |
| Virginia | ---- | ---- | ---- | 1,723 | ---- | 1,723 |
| Total | ---- | 722 | 378 | 6,169 | 3,166 | 10,435 |

1/ Based on reports of the Farm Service Agency, USDA; includes auction and contract pounds.

Table 7. Producers' sales, value, and average price, 2003-2004 crops

| Crop Year | Sales Pounds | Value Dollars | Average Price Dollars |
|-----------|-----------------|-------------------|--------------------------|
| | | Northern Auction | |
| 2003 | 55,192,249 | 99,608,250 | 180.48 |
| 2004 | 83,133,879 | 151,349,183 | 182.05 |
| | | Northern Contract | |
| 2003 | 273,881,674 | 511,669,942 | 186.82 |
| 2004 | 255,948,320 | 477,762,414 | 186.66 |
| | | Southern Auction | |
| 2003 | 40,390,288 | 71,911,082 | 178.04 |
| 2004 | 44,770,457 | 78,738,892 | 175.87 |
| | | Southern Contract | |
| 2003 | 138,042,784 | 256,557,370 | 185.85 |
| 2004 | 115,237,668 | 212,618,660 | 184.50 |
| | | All Flue-Cured | |
| 2003 | 507,506,995 | 939,746,644 | 185.17 |
| 2004 | 499,090,324 | 920,469,149 | 184.43 |

Table 8. Gross sales, value, and average price; resales, average price, and percentage of gross sales, 2003-2004 crops

| Crop Year | Sales Pounds | Value Dollars | Average Price Dollars | Resale Pounds | Resale Average | Percentage of Gross Sales 1/ |
|-----------|-----------------|-------------------|--------------------------|------------------|-------------------|---------------------------------|
| | | Northern Auction | | | | |
| 2003 | 55,192,249 | 99,608,250 | 180.48 | 699,558 | 169.21 | 1.27 |
| 2004 | 83,506,509 | 151,946,769 | 181.96 | 372,630 | 160.37 | 0.45 |
| | | Northern Contract | | | | |
| 2003 | 273,881,674 | 511,669,942 | 186.82 | ---- | ---- | ---- |
| 2004 | 255,948,320 | 477,762,414 | 186.66 | ---- | ---- | ---- |
| | | Southern Auction | | | | |
| 2003 | 40,390,288 | 71,911,082 | 178.04 | 1,228,064 | 172.64 | 3.04 |
| 2004 | 45,623,313 | 80,264,617 | 175.93 | 852,856 | 178.90 | 1.87 |
| | | Southern Contract | | | | |
| 2003 | 138,042,784 | 256,557,370 | 185.85 | ---- | ---- | ---- |
| 2004 | 115,237,668 | 212,618,660 | 184.50 | ---- | ---- | ---- |
| | | All Flue-Cured | | | | |
| 2003 | 507,506,995 | 939,746,644 | 185.17 | 1,927,622 | 171.40 | 0.38 |
| 2004 | 500,315,810 | 922,592,460 | 184.40 | 1,225,486 | 173.26 | 0.24 |

1/ Percentage of all flue-cured sales is derived from auction and contract gross sales.

Table 9. Producers' sales, value, and average price by marketing area, 2003-2004 crops

| State and Market | 2004 Crop | | | State and Market | 2003 Crop | | |
|-------------------------------|-------------------|--------------------|---------------|-------------------------------|-------------------|-------------------|---------------|
| Northern Auction | Sales Pounds | Value Dollars | Avg. Price | Northern Auction | Sales Pounds | Value Dollars | Avg. Price |
| Virginia: | | | | Virginia: | | | |
| Clark-Chase | 520,893 | 936,259 | 179.74 | Clark-Chase | 324,579 | 555,078 | 171.01 |
| Danville | 9,429,320 | 17,046,660 | 180.78 | Danville | 4,302,863 | 7,708,592 | 179.15 |
| Kenbridge | 1/ | | | Kenbridge | 1/ | | |
| Lawrenceville | 1/ | | | Lawrenceville | 1/ | | |
| South Boston | 1,942,710 | 3,463,587 | 178.29 | South Boston | 1,149,397 | 2,021,123 | 175.84 |
| South Hill | 7,732,196 | 14,086,637 | 182.18 | South Hill | 3,431,443 | 6,203,643 | 180.79 |
| Total VA | 19,625,119 | 35,533,143 | 181.06 | Total VA | 9,208,282 | 16,488,436 | 179.06 |
| North Carolina: | | | | North Carolina: | | | |
| Clinton | 4,939,294 | 9,100,146 | 184.24 | Clinton | 3,899,220 | 7,154,044 | 183.47 |
| Farmville | 1/ | | | Farmville | 1/ | | |
| Goldsboro | 1/ | | | Goldsboro | 1/ | | |
| Greenville | 1/ | | | Greenville | 1/ | | |
| Henderson | 1/ | | | Henderson | 1/ | | |
| Kinston | 5,983,483 | 10,925,173 | 182.59 | Kinston | 3,537,327 | 6,452,853 | 182.42 |
| Mount Airy | 1/ | | | Mount Airy | 1/ | | |
| Oxford | 11,531,842 | 21,038,739 | 182.44 | Oxford | 5,847,304 | 10,474,470 | 179.13 |
| Reidsville | 1/ | | | Reidsville | 1/ | | |
| Roanoke River | 11,047,334 | 20,184,101 | 182.71 | Roanoke River | 7,312,273 | 13,365,593 | 182.78 |
| Rocky Mount | 2,641,385 | 4,857,372 | 183.89 | Rocky Mount | 1,138,030 | 2,019,312 | 177.44 |
| Roxboro | 456,692 | 827,495 | 181.19 | Roxboro | 395,363 | 717,012 | 181.36 |
| Smithfield | 4,333,514 | 7,912,407 | 182.59 | Smithfield | 3,289,860 | 5,950,735 | 180.88 |
| Stone-Mad | 1,795,431 | 3,134,557 | 174.59 | Stone-Mad | 1,574,232 | 2,605,010 | 165.48 |
| Wallace | 2,560,346 | 4,622,264 | 180.53 | Wallace | 2,012,186 | 3,592,462 | 175.54 |
| Wilson | 11,760,885 | 21,565,289 | 183.36 | Wilson | 12,340,107 | 22,552,316 | 182.76 |
| Winston-Salem | 6,458,554 | 11,648,497 | 180.36 | Winston-Salem | 3,938,507 | 7,052,286 | 179.06 |
| Total NC | 63,508,760 | 115,816,040 | 182.36 | Total NC | 45,284,409 | 81,936,093 | 180.94 |
| Total Northern Auction | 83,133,879 | 151,349,183 | 182.05 | Total Northern Auction | 54,492,691 | 98,424,529 | 180.83 |

| Northern Contract | | | | Northern Contract | | | |
|--------------------------------|--------------------|--------------------|---------------|--------------------------------|--------------------|--------------------|---------------|
| Virginia | 42,144,682 | 78,830,744 | 187.05 | Virginia | 53,135,409 | 99,715,626 | 187.66 |
| North Carolina | 213,803,638 | 398,931,670 | 186.59 | North Carolina | 220,746,265 | 411,954,316 | 186.62 |
| Total Northern Contract | 255,948,320 | 477,762,414 | 186.66 | Total Northern Contract | 273,881,674 | 511,669,942 | 186.82 |

See footnotes at end of table.

Table 9. Producers' sales, value, and average price by marketing area, 2003-2004 crops

| State and Market | 2004 Crop | | | State and Market | 2003 Crop | | |
|------------------------|-----------------|------------------|---------------|------------------------|-----------------|------------------|---------------|
| Southern Auction | Sales Pounds | Value Dollars | Avg. Price | Southern Auction | Sales Pounds | Value Dollars | Avg. Price |
| Georgia: | | | | Georgia: | | | |
| Alma | 1/ | | | Alma | 1/ | | |
| Blackshear | 1/ | | | Blackshear | 1/ | | |
| Douglas | 1/ | | | Douglas | 1/ | | |
| Moultrie | 536,569 | 966,564 | 180.14 | Moultrie | 1,490,323 | 2,760,513 | 185.235 |
| Nashville | 535,458 | 959,391 | 179.17 | Nashville | 842,468 | 1,543,494 | 183.21 |
| Statesboro | 2,140,024 | 3,923,536 | 183.34 | Statesboro | 1,274,525 | 2,341,073 | 183.68 |
| Vidalia | 625,380 | 1,080,609 | 172.79 | Vidalia | 836,269 | 1,487,809 | 177.91 |
| Total GA | 3,837,431 | 6,930,100 | 180.59 | Total GA | 4,443,585 | 8,132,889 | 183.03 |
| South Carolina: | | | | South Carolina: | | | |
| Conway | 1/ | | | Conway | 1/ | | |
| Darl-Tim | 1/ | | | Darl-Tim | 1/ | | |
| Kings-Hemway | 1/ | | | Kings-Hemway | 1/ | | |
| Lake City | 16,880,616 | 29,487,766 | 174.68 | Lake City | 14,902,209 | 26,354,377 | 176.85 |
| Mullins | 4,675,935 | 8,160,738 | 174.53 | Mullins | 4,373,118 | 7,722,723 | 176.60 |
| Total SC | 21,556,551 | 37,648,504 | 174.65 | Total SC | 19,275,327 | 34,077,100 | 176.79 |
| North Carolina: | | | | North Carolina: | | | |
| Clark-Chad | 3,705,196 | 6,540,690 | 176.53 | Clark-Chad | 2,504,149 | 4,551,804 | 181.77 |
| Frmont-FrBlf-Loris | 7,614,163 | 13,398,844 | 175.97 | Frmont-FrBlf-Loris | 6,445,097 | 11,379,713 | 176.56 |
| Tab-White | 8,057,116 | 14,220,754 | 176.50 | Tab-White | 6,494,066 | 11,649,447 | 179.39 |
| Total NC | 19,376,475 | 34,160,288 | 176.30 | Total NC | 15,443,312 | 27,580,964 | 178.59 |
| Total Southern Auction | 44,770,457 | 78,738,892 | 175.87 | Total Southern Auction | 39,162,224 | 69,790,953 | 178.21 |
| Total All-Flue Auction | 127,904,336 | 230,088,075 | 179.89 | Total All-Flue Auction | 93,654,915 | 168,215,482 | 179.61 |

| Southern Contract | | | | Southern Contract | | | |
|-------------------------|-------------|-------------|--------|-------------------------|-------------|-------------|--------|
| North Carolina | 20,666,694 | 38,412,978 | 185.87 | North Carolina | 21,941,333 | 40,767,366 | 185.80 |
| South Carolina | 42,019,649 | 77,556,241 | 184.57 | South Carolina | 49,071,930 | 91,344,140 | 186.14 |
| Georgia | 43,236,430 | 79,426,124 | 183.70 | Georgia | 56,482,666 | 104,917,869 | 185.75 |
| Florida | 9,314,895 | 17,223,317 | 184.90 | Florida | 10,546,855 | 19,527,995 | 185.15 |
| Total Southern Contract | 115,237,668 | 212,618,660 | 184.50 | Total Southern Contract | 138,042,784 | 256,557,370 | 185.85 |
| Total All-Flue Contract | 371,185,988 | 690,381,074 | 185.99 | Total All-Flue Contract | 411,924,458 | 768,227,312 | 186.50 |
| Total All-Flue | 499,090,324 | 920,469,149 | 184.43 | Total All-Flue | 505,579,373 | 936,442,794 | 185.22 |

1/ Did not operate during season.

Table 10. Gross sales, value, and average price by marketing area, 2003-2004 crops

| State and Market | 2004 Crop | | | State and Market | 2003 Crop | | |
|----------------------------|-----------------|------------------|---------------|----------------------------|-----------------|------------------|---------------|
| Northern Auction | Sales Pounds | Value Dollars | Avg. Price | Northern Auction | Sales Pounds | Value Dollars | Avg. Price |
| Virginia: Clark-Chase | 526,677 | 947,177 | 179.84 | Virginia: Clark-Chase | 327,953 | 561,331 | 171.16 |
| Danville | 9,433,884 | 17,049,251 | 180.72 | Danville | 4,321,936 | 7,732,376 | 178.91 |
| Kenbridge | 1/ | | | Kenbridge | 1/ | | |
| Lawrenceville | 1/ | | | Lawrenceville | 1/ | | |
| South Boston | 1,945,385 | 3,468,356 | 178.29 | South Boston | 1,186,353 | 2,060,921 | 173.72 |
| South Hill | 7,734,171 | 14,088,692 | 182.16 | South Hill | 3,434,725 | 6,207,172 | 180.72 |
| Total VA | 19,640,117 | 35,553,476 | 181.02 | Total VA | 9,270,967 | 16,561,800 | 178.64 |
| North Carolina: Clinton | 4,948,547 | 9,104,316 | 183.98 | North Carolina: Clinton | 3,915,199 | 7,170,440 | 183.14 |
| Farmville | 1/ | | | Farmville | 1/ | | |
| Goldsboro | 1/ | | | Goldsboro | 1/ | | |
| Greenville | 1/ | | | Greenville | 1/ | | |
| Henderson | 1/ | | | Henderson | 1/ | | |
| Kinston | 5,997,789 | 10,948,296 | 182.54 | Kinston | 3,686,107 | 6,728,319 | 182.53 |
| Mount Airy | 1/ | | | Mount Airy | 1/ | | |
| Oxford | 11,558,165 | 21,089,111 | 182.46 | Oxford | 5,901,861 | 10,562,400 | 178.97 |
| Reidsville | 1/ | | | Reidsville | 1/ | | |
| Roanoke River | 11,072,184 | 20,204,038 | 182.48 | Roanoke River | 7,377,010 | 13,475,497 | 182.67 |
| Rocky Mount | 2,730,729 | 5,016,235 | 183.70 | Rocky Mount | 1,218,814 | 2,173,868 | 178.36 |
| Roxboro | 456,692 | 827,495 | 181.19 | Roxboro | 395,363 | 717,012 | 181.36 |
| Smithfield | 4,335,396 | 7,914,526 | 182.56 | Smithfield | 3,297,744 | 5,961,039 | 180.76 |
| Stone-Mad | 1,947,335 | 3,395,270 | 174.35 | Stone-Mad | 1,651,529 | 2,737,497 | 165.76 |
| Wallace | 2,588,102 | 4,674,443 | 180.61 | Wallace | 2,024,037 | 3,613,621 | 178.54 |
| Wilson | 11,762,399 | 21,565,713 | 183.34 | Wilson | 12,505,809 | 22,848,906 | 182.71 |
| Winston-Salem | 6,469,054 | 11,653,850 | 180.15 | Winston-Salem | 3,947,809 | 7,057,851 | 178.78 |
| Total NC | 63,866,392 | 116,393,293 | 182.24 | Total NC | 45,921,282 | 83,046,450 | 180.85 |
| Total Northern Auction | 83,506,509 | 151,946,769 | 181.96 | Total Northern Auction | 55,192,249 | 99,608,250 | 180.48 |

| Northern Contract | | | | Northern Contract | | | |
|-------------------------|-------------|-------------|--------|-------------------------|-------------|-------------|--------|
| Virginia | 42,144,682 | 78,830,744 | 187.05 | Virginia | 53,135,409 | 99,715,626 | 187.66 |
| North Carolina | 213,803,638 | 398,931,670 | 186.59 | North Carolina | 220,746,265 | 411,954,316 | 186.62 |
| Total Northern Contract | 255,948,320 | 477,762,414 | 186.66 | Total Northern Contract | 273,881,674 | 511,669,942 | 186.82 |

See footnotes at end of table.

Table 10. Gross sales, value, and average price by marketing area, 2003-2004 crops

| State and Market | 2004 Crop | | | State and Market | 2003 Crop | | |
|------------------------|-----------------|------------------|---------------|------------------------|-----------------|------------------|---------------|
| Southern Auction | Sales Pounds | Value Dollars | Avg. Price | Southern Auction | Sales Pounds | Value Dollars | Avg. Price |
| Georgia: | | | | Georgia: | | | |
| Alma | 1/ | | | Alma | 1/ | | |
| Blackshear | 1/ | | | Blackshear | 1/ | | |
| Douglas | 1/ | | | Douglas | 1/ | | |
| Moultrie | 537,587 | 968,559 | 180.17 | Moultrie | 1,523,123 | 2,815,440 | 184.85 |
| Nashville | 553,103 | 992,775 | 179.49 | Nashville | 871,430 | 1,594,638 | 182.99 |
| Statesboro | 2,167,021 | 3,975,632 | 183.46 | Statesboro | 1,283,620 | 2,358,677 | 183.75 |
| Vidalia | 645,835 | 1,119,388 | 173.32 | Vidalia | 895,510 | 1,602,985 | 179.00 |
| Total GA | 3,903,546 | 7,056,354 | 180.77 | Total GA | 4,573,683 | 8,371,740 | 183.04 |
| South Carolina: | | | | South Carolina: | | | |
| Conway | 1/ | | | Conway | 1/ | | |
| Darl-Tim | 1/ | | | Darl-Tim | 1/ | | |
| Kings-Hemway | 1/ | | | Kings-Hemway | 1/ | | |
| Lake City | 17,300,192 | 30,205,451 | 174.60 | Lake City | 15,407,221 | 27,172,547 | 176.36 |
| Mullins | 4,686,259 | 8,178,304 | 174.52 | Mullins | 4,396,876 | 7,757,336 | 176.43 |
| Total SC | 21,986,451 | 38,383,755 | 174.58 | Total SC | 19,804,097 | 34,929,883 | 176.38 |
| North Carolina: | | | | North Carolina: | | | |
| Clark-Chad | 3,859,785 | 6,834,038 | 177.06 | Clark-Chad | 2,764,033 | 5,037,995 | 182.27 |
| Frmont-FrBlf-Loris | 7,656,352 | 13,471,599 | 175.95 | Frmont-FrBlf | 6,551,436 | 11,555,651 | 176.38 |
| Tab-White | 8,217,179 | 14,518,871 | 176.69 | Tab-White | 6,697,039 | 12,015,813 | 179.42 |
| Total NC | 19,733,316 | 34,824,508 | 176.48 | Total NC | 16,012,508 | 28,609,459 | 178.67 |
| Total Southern Auction | 45,623,313 | 80,264,617 | 175.93 | Total Southern Auction | 40,390,288 | 71,911,082 | 178.04 |
| Total All-Flue Auction | 129,129,822 | 232,211,386 | 179.83 | Total All-Flue Auction | 95,582,537 | 171,519,332 | 179.45 |

| Southern Contract | | | | Southern Contract | | | |
|-------------------------|-------------|-------------|--------|-------------------------|-------------|-------------|--------|
| North Carolina | 20,666,694 | 38,412,978 | 185.87 | North Carolina | 21,941,333 | 40,767,366 | 185.80 |
| South Carolina | 42,019,649 | 77,556,241 | 184.57 | South Carolina | 49,071,930 | 91,344,140 | 186.14 |
| Georgia | 43,236,430 | 79,426,124 | 183.70 | Georgia | 56,482,666 | 104,917,869 | 185.75 |
| Florida | 9,314,895 | 17,223,317 | 184.90 | Florida | 10,546,855 | 19,527,995 | 185.15 |
| Total Southern Contract | 115,237,668 | 212,618,660 | 184.50 | Total Southern Contract | 138,042,784 | 256,557,370 | 185.85 |
| Total All-Flue Contract | 371,185,988 | 690,381,074 | 185.99 | Total All-Flue Contract | 411,924,458 | 768,227,312 | 186.50 |
| Total All-Flue | 500,315,810 | 922,592,460 | 184.40 | Total All-Flue | 507,506,995 | 939,746,644 | 185.17 |

1/ Did not operate during season.

Table 11. Resales, average price, and percentage of gross sales by marketing area, 2003-2004 crops 1/

| State and Market | 2004 Crop | | | State and Market | 2003 Crop | | |
|-------------------------------|----------------|---------------|-------------|-------------------------------|----------------|---------------|-------------|
| Northern Auction | Resale lbs. | Avg. | Percent | Northern Auction | Resale lbs. | Avg. | Percent |
| Virginia: | | | | Virginia: | | | |
| Clark-Chase | 5,784 | 188.76 | 1.10 | Clark-Chase | 3,374 | 185.33 | 1.03 |
| Danville | 4,564 | 56.77 | 0.05 | Danville | 19,073 | 124.70 | 0.44 |
| Kenbridge | 2/ | | | Kenbridge | 0 | 0 | |
| Lawrenceville | 2/ | | | Lawrenceville | 1,184 | 190.96 | |
| South Boston | 2,675 | 178.28 | 0.14 | South Boston | 36,956 | 107.69 | 3.12 |
| South Hill | 1,975 | 104.05 | 0.03 | South Hill | 3,282 | 107.53 | 0.10 |
| Total Virginia | 14,998 | 135.57 | 0.08 | Total Virginia | 62,685 | 117.04 | 0.68 |
| North Carolina: | | | | North Carolina: | | | |
| Clinton | 9,253 | 45.07 | 0.19 | Clinton | 15,979 | 102.61 | 0.41 |
| Farmville | 2/ | | | Farmville | 2/ | | |
| Goldsboro | 2/ | | | Goldsboro | 2/ | | |
| Greenville | 2/ | | | Greenville | 2/ | | |
| Henderson | 2/ | | | Henderson | 2/ | | |
| Kinston | 14,306 | 161.63 | 0.24 | Kinston | 148,780 | 185.15 | 4.04 |
| Mount Airy | 2/ | | | Mount Airy | 30,823 | 189.22 | |
| Oxford | 26,323 | 191.36 | 0.23 | Oxford | 54,557 | 161.17 | 0.92 |
| Reidsville | 2/ | | | Reidsville | 104,865 | 180.07 | |
| Roanoke River | 24,850 | 80.23 | 0.22 | Roanoke River | 64,737 | 169.77 | 0.88 |
| Rocky Mount | 89,344 | 177.81 | 3.27 | Rocky Mount | 80,784 | 191.32 | 6.63 |
| Roxboro | 0 | 0 | 0 | Roxboro | 0 | 0 | 0 |
| Smithfield | 1,882 | 112.59 | 0.04 | Smithfield | 7,884 | 130.70 | 0.24 |
| Stone-Mad | 151,904 | 171.63 | 7.80 | Stone-Mad | 77,297 | 171.40 | 4.68 |
| Wallace | 27,756 | 187.99 | 1.07 | Wallace | 11,851 | 178.54 | 0.59 |
| Wilson | 1,514 | 28.01 | 0.01 | Wilson | 165,702 | 178.99 | 1.33 |
| Winston-Salem | 10,500 | 50.98 | 0.16 | Winston-Salem | 9,302 | 59.83 | 0.24 |
| Total North Carolina | 357,632 | 161.41 | 0.56 | Total North Carolina | 636,873 | 174.35 | 1.40 |
| Total Northern Auction | 372,630 | 160.37 | 0.45 | Total Northern Auction | 699,558 | 169.21 | 1.28 |

| Southern Auction | | | | Southern Auction | | | |
|-------------------------------|------------------|---------------|-------------|-------------------------------|------------------|---------------|-------------|
| Georgia: | | | | Georgia: | | | |
| Alma | 2/ | | | Alma | 2/ | | |
| Blackshear | 2/ | | | Blackshear | 2/ | | |
| Douglas | 2/ | | | Douglas | 2/ | | |
| Moultrie | 1,018 | 195.97 | 0.19 | Moultrie | 32,800 | 167.46 | 2.15 |
| Nashville | 17,645 | 189.20 | 3.19 | Nashville | 28,962 | 176.59 | 3.32 |
| Statesboro | 26,997 | 192.97 | 1.25 | Statesboro | 9,095 | 193.56 | 0.71 |
| Vidalia | 20,455 | 189.58 | 3.17 | Vidalia | 59,241 | 194.42 | 6.62 |
| Total Georgia | 66,115 | 190.96 | 1.69 | Total Georgia | 130,098 | 183.59 | 2.84 |
| South Carolina: | | | | South Carolina: | | | |
| Conway | 2/ | | | Conway | 2/ | | |
| Darl-Tim | 2/ | | | Darl-Tim | 2/ | | |
| Kings-Hemway | 2/ | | | Kings-Hemway | 2/ | | |
| Lake City | 419,576 | 171.05 | 2.43 | Lake City | 505,012 | 162.01 | 3.28 |
| Mullins | 10,324 | 170.15 | 0.22 | Mullins | 23,758 | 145.69 | 0.54 |
| Total South Carolina | 429,900 | 171.03 | 1.96 | Total South Carolina | 528,770 | 161.28 | 2.67 |
| North Carolina: | | | | North Carolina: | | | |
| Clark-Chad | 154,589 | 189.76 | 4.01 | Clark-Chad | 259,884 | 187.08 | 9.40 |
| Frmont-FrBlf-Loris | 42,189 | 172.45 | 0.55 | Frmont-FrBlf | 106,339 | 165.45 | 1.62 |
| Tab-White | 160,063 | 186.25 | 1.95 | Tab-White | 202,973 | 180.50 | 3.03 |
| Total North Carolina | 356,841 | 186.14 | 1.81 | Total North Carolina | 569,196 | 180.69 | 3.55 |
| Total Southern Auction | 852,856 | 178.90 | 1.87 | Total Southern Auction | 1,228,064 | 172.64 | 3.04 |
| Total All-Flue Auction | 1,225,486 | 173.26 | 0.95 | Total All-Flue Auction | 1,927,622 | 171.40 | 2.03 |

1/ Percentage of gross sales is derived from auction sales only.

2/ Did not operate during season

Table 12. Season auction bid averages and producers' price support schedule by individual grades, per 100 pounds 1/

| Grade | 2004 Crop Season Averages | | | Advance Rate 3/ | Grade 2/ |
|---------|------------------------------|-------------------------|---------------------------|-----------------------|-------------|
| B1L | Northern Auction (193) | Southern Auction --- | All-Flue Auction (193) | 193 | B1L |
| B2L | (193) | --- | (193) | 193 | B2L |
| B3L | 193 | 193 | 193 | 193 | B3L |
| B4L | 193 | 193 | 193 | 193 | B4L |
| B5L | 176 | --- | 176 | 176 | B5L |
| B6L 4/ | --- | --- | --- | 0 | B6L 4/ |
| B1F | --- | --- | --- | 193 | B1F |
| B2F | 193 | --- | 193 | 193 | B2F |
| B3F | 193 | 193 | 193 | 193 | B3F |
| B4F | 193 | 193 | 193 | 193 | B4F |
| B5F | 176 | 176 | 176 | 176 | B5F |
| B6F 4/ | --- | --- | --- | 0 | B6F 4/ |
| B1FR | --- | --- | --- | 193 | B1FR |
| B2FR | --- | --- | --- | 193 | B2FR |
| B3FR | 194 | --- | 194 | 193 | B3FR |
| B4FR | 194 | 194 | 194 | 193 | B4FR |
| B5FR | 181 | --- | 182 | 176 | B5FR |
| B6FR 4/ | --- | --- | --- | 0 | B6FR 4/ |
| B5R 4/ | --- | --- | --- | 0 | B5R 4/ |
| B3K | 193 | 193 | 193 | 193 | B3K |
| B4K | 185 | 184 | 185 | 182 | B4K |
| B5K | 175 | 174 | 175 | 171 | B5K |
| B6K 5/ | 152 | 156 | 154 | 150 | B6K 5/ |
| B3KR | 185 | 184 | 185 | 182 | B3KR |
| B4KR | 185 | 184 | 185 | 182 | B4KR |
| B5KR | 173 | 175 | 174 | 171 | B5KR |
| B3V | 177 | (180) | 178 | 176 | B3V |
| B4V | 176 | 176 | 176 | 176 | B4V |
| B5V | --- | --- | --- | 0 | B5V |
| B3S 6/ | --- | --- | --- | 167 | B3S 6/ |
| B4S 6/ | --- | --- | --- | 167 | B4S 6/ |
| B5S 4/ | --- | --- | --- | 0 | B5S 4/ |
| B3KL | 167 | --- | 167 | 167 | B3KL |
| B4KL | 168 | 167 | 167 | 167 | B4KL |
| B5KL | --- | --- | --- | 0 | B5KL |
| B6KL 4/ | --- | --- | --- | 0 | B6KL 4/ |
| B3KF | 177 | 177 | 177 | 176 | B3KF |
| B4KF | 168 | 169 | 169 | 167 | B4KF |
| B5KF | 152 | 155 | 154 | 150 | B5KF |
| B6KF 5/ | --- | (82) | (79) | 0 | B6KF 5/ |
| B3KD 4/ | --- | --- | --- | 0 | B3KD 4/ |
| B4KD 4/ | --- | --- | --- | 0 | B4KD 4/ |
| B5KD 4/ | --- | --- | --- | 0 | B5KD 4/ |
| B6KD 4/ | --- | --- | --- | 0 | B6KD 4/ |
| B4KV | --- | --- | (154) | 0 | B4KV |
| B5KV | --- | --- | --- | 0 | B5KV |
| B6KV 5/ | --- | --- | --- | 0 | B6KV 5/ |
| B3KM | 183 | 182 | 182 | 182 | B3KM |
| B4KM | 177 | 177 | 177 | 176 | B4KM |
| B5KM | 168 | 168 | 168 | 167 | B5KM |
| B6KM 4/ | --- | --- | --- | 0 | B6KM 4/ |
| B3KK 4/ | --- | --- | --- | 0 | B3KK 4/ |
| B4KK 4/ | --- | --- | --- | 0 | B4KK 4/ |
| B5KK 4/ | --- | --- | --- | 0 | B5KK 4/ |
| B6KK 4/ | --- | --- | --- | 0 | B6KK 4/ |
| B4G | --- | --- | --- | 0 | B4G |
| B5G | --- | --- | --- | 0 | B5G |
| B6G 4/ | --- | --- | --- | 0 | B6G 4/ |
| B5GR 4/ | --- | --- | --- | 0 | B5GR 4/ |
| B4GK | (84) | --- | 84 | 0 | B4GK |
| B5GK | (62) | (60) | 61 | 0 | B5GK |
| BRGK 4/ | --- | --- | --- | 0 | BRGK 4/ |
| B5GG4/ | --- | --- | --- | 0 | B5GG4/ |

See footnotes at end of table.

Table 12. Season auction bid averages and producers' price support schedule by individual grades, per 100 pounds 1/

| Grade | 2004 Crop Season Averages | | | Advance Rate 3/ | Grade 2/ |
|---------|------------------------------|---------------------------|-------------------------|-----------------------|-------------|
| H3F | Northern Auction 193 | Southern Auction (194) | All-Flue Auction 193 | 193 | H3F |
| H4F | 193 | 193 | 193 | 193 | H4F |
| H5F | 178 | (176) | 178 | 176 | H5F |
| H6F 4/ | --- | --- | --- | 0 | H6F 4/ |
| H4FR | 194 | 194 | 194 | 193 | H4FR |
| H5FR | 186 | --- | 186 | 176 | H5FR |
| H6FR 4/ | --- | --- | --- | 0 | H6FR 4/ |
| H4K | 186 | 186 | 186 | 182 | H4K |
| H5K | 176 | 177 | 176 | 171 | H5K |
| H6K 5/ | 154 | 160 | 157 | 150 | H6K 5/ |
| C1L | --- | --- | --- | 177 | C1L |
| C2L | --- | --- | --- | 177 | C2L |
| C3L | 177 | 177 | 177 | 177 | C3L |
| C4L | 177 | 177 | 177 | 177 | C4L |
| C5L | 159 | --- | 158 | 157 | C5L |
| C5LP 4/ | --- | --- | --- | 0 | C5LP 4/ |
| C1F | --- | --- | --- | 177 | C1F |
| C2F | --- | --- | --- | 177 | C2F |
| C3F | 177 | 177 | 177 | 177 | C3F |
| C4F | 177 | 178 | 177 | 177 | C4F |
| C5F | 157 | 158 | 157 | 157 | C5F |
| C5FP 4/ | --- | --- | --- | 0 | C5FP 4/ |
| C4KR | 158 | (159) | 158 | 157 | C4KR |
| C4V | 157 | 158 | 158 | 157 | C4V |
| C4LL 4/ | --- | --- | --- | 0 | C4LL 4/ |
| C5LL 4/ | --- | --- | --- | 0 | C5LL 4/ |
| C4S 6/ | 161 | --- | 161 | 157 | C4S 6/ |
| C4KL | 157 | 158 | 157 | 157 | C4KL |
| C4KF | 157 | 158 | 157 | 157 | C4KF |
| C4KM | 158 | 158 | 158 | 157 | C4KM |
| C4KK 4/ | --- | --- | --- | 0 | C4KK 4/ |
| C4G | --- | --- | --- | 0 | C4G |
| C4GK | --- | --- | --- | 0 | C4GK |
| X1L | 165 | --- | 165 | 165 | X1L |
| X2L | 165 | --- | 165 | 165 | X2L |
| X3L | 165 | 165 | 165 | 165 | X3L |
| X4L | 155 | 156 | 155 | 155 | X4L |
| X5L | 147 | 146 | 147 | 146 | X5L |
| X1F | --- | --- | --- | 165 | X1F |
| X2F | 165 | 167 | 166 | 165 | X2F |
| X3F | 165 | 165 | 165 | 165 | X3F |
| X4F | 155 | 155 | 155 | 155 | X4F |
| X5F | 147 | 146 | 147 | 146 | X5F |
| X3KR | 155 | (155) | 155 | 155 | X3KR |
| X4KR | 146 | --- | 146 | 146 | X4KR |
| X3V | 147 | 147 | 147 | 146 | X3V |
| X4V | 146 | 146 | 146 | 146 | X4V |
| X3LL 4/ | --- | --- | --- | 0 | X3LL 4/ |
| X4LL 4/ | --- | --- | --- | 0 | X4LL 4/ |
| X3S | --- | --- | --- | 146 | X3S |
| X4S 6/ | --- | --- | --- | 0 | X4S 6/ |
| X4KL | 147 | 147 | 147 | 146 | X4KL |
| X4KF | 146 | 146 | 146 | 146 | X4KF |
| X4KV | (84) | --- | 90 | 0 | X4KV |
| X3KM | 155 | 156 | 155 | 155 | X3KM |
| X4KM | 147 | 147 | 147 | 146 | X4KM |
| X4G | --- | --- | (91) | 0 | X4G |
| X5G | --- | --- | --- | 0 | X5G |
| X4GK | (70) | (117) | 90 | 0 | X4GK |

See footnotes at end of table.

Table 12. Season auction bid averages and producers' price support schedule by individual grades, per 100 pounds 1/

| Grade | 2004 Crop Season Averages | | | Advance Rate 3/ | Grade 2/ |
|-----------|------------------------------|-------------------------|-------------------------|-----------------------|-------------|
| P2L | Northern Auction 156 | Southern Auction 155 | All-Flue Auction 156 | 155 | P2L |
| P2LS | --- | --- | --- | 139 | P2LS |
| P3L | 141 | 139 | 141 | 139 | P3L |
| P3LS | --- | --- | --- | 125 | P3LS |
| P4L | 140 | 140 | 140 | 139 | P4L |
| P4LS | --- | --- | --- | 125 | P4LS |
| PSL | (111) | --- | (103) | 0 | PSL |
| P5LS | --- | --- | --- | 0 | P5LS |
| P2F | 156 | --- | 156 | 155 | P2F |
| P2FS | --- | --- | --- | 139 | P2FS |
| P3F | 141 | 143 | 141 | 139 | P3F |
| P3FS | --- | --- | --- | 125 | P3FS |
| P4F | 140 | 139 | 140 | 139 | P4F |
| P4FS | --- | --- | --- | 125 | P4FS |
| P5F | 102 | (91) | 99 | 0 | P5F |
| P5FS | --- | --- | --- | 0 | P5FS |
| P4G | --- | --- | --- | 0 | P4G |
| P4GS | --- | --- | --- | 0 | P4GS |
| P5G | --- | --- | --- | 0 | P5G |
| P5GS | --- | --- | --- | 0 | P5GS |
| M4F | --- | --- | --- | 123 | M4F |
| M5F | --- | --- | --- | 123 | M5F |
| M4KR | --- | --- | --- | 0 | M4KR |
| M4KM | --- | --- | --- | 0 | M4KM |
| M5KM | --- | --- | --- | 0 | M5KM |
| M4GK | --- | --- | --- | 0 | M4GK |
| M5GK | --- | --- | --- | 0 | M5GK |
| N1L | (70) | --- | (65) | 0 | N1L |
| N1LS | --- | --- | --- | 0 | N1LS |
| N1XL | 82 | 59 | 70 | 0 | N1XL |
| N1K | --- | --- | (67) | 0 | N1K |
| N1R | --- | --- | --- | 0 | N1R |
| N1GL | --- | --- | --- | 0 | N1GL |
| N1GLS | --- | --- | --- | 0 | N1GLS |
| N1GF | --- | --- | --- | 0 | N1GF |
| N1KV | --- | --- | --- | 0 | N1KV |
| N1GR | --- | --- | --- | 0 | N1GR |
| N1GG | --- | --- | --- | 0 | N1GG |
| N1PO 4/ | --- | --- | --- | 0 | N1PO 4/ |
| N1POS 4/ | --- | --- | --- | 0 | N1POS 4/ |
| N1XO | 90 | 65 | 78 | 0 | N1XO |
| N1BO | 122 | (76) | 114 | 0 | N1BO |
| N2 | 72 | 58 | 67 | 0 | N2 |
| NO-G | 75 | 60 | 66 | 0 | NO-G |
| NO-G-F | --- | --- | --- | 0 | NO-G-F |
| NO-G-F-S | --- | --- | --- | 0 | NO-G-F-S |
| NO-G-N | --- | --- | --- | 0 | NO-G-N |
| W-unsafe | --- | --- | --- | 0 | W-unsafe |
| U-unsound | --- | --- | (159) | 0 | U-unsound |
| S-scrap | --- | --- | --- | 0 | S-scrap |

1/ Averages based on auction sales. Averages are shown in parentheses when at least 10 but less than 20 lots were recorded. Dashes indicate that less than 10 lots were recorded.

2/ For key to standard trademarks, see brief of classification on page 6.

3/ Commodity Credit Corporation loans made available through the Flue-Cured Cooperative Stabilization Corporation, Raleigh, North Carolina.

4/ These grades suspended for use since the 1995 marketing season.

5/ These grades reinstated for use beginning with the 1999 marketing season.

6/ These grades reinstated for use beginning with the 2004 marketing season.

Table 13. Average prices by weeks for representative grades and season averages, Northern Auction 1/

Northern Auction – 2004 Crop

| Grade | Week ending | | | | | | | | | | | | | Season 2004 | Season 2003 |
|-------|-------------|------------|------------|------------|-----------|------------|------------|------------|-----------|-----------|------------|------------|---------------|----------------|----------------|
| | Aug. 6 | Aug. 13 | Aug. 20 | Aug. 27 | Sep. 3 | Sep. 10 | Sep. 17 | Sep. 24 | Oct. 1 | Oct. 8 | Oct. 15 | Oct. 22 | Oct. 29 2/ | | |
| B3L | --- | --- | --- | --- | 193 | 193 | 193 | 193 | 193 | --- | --- | 193 | --- | 193 | 193 |
| B4L | --- | --- | --- | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 |
| B3F | --- | --- | --- | 193 | 193 | 193 | 193 | 193 | 194 | 193 | 193 | 193 | 193 | 193 | 193 |
| B4F | --- | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 |
| B5F | --- | --- | --- | 176 | --- | --- | --- | --- | --- | --- | --- | --- | --- | 176 | 177 |
| B3FR | --- | --- | --- | --- | --- | --- | 194 | 194 | --- | --- | --- | --- | --- | 194 | --- |
| B4FR | --- | --- | --- | --- | 194 | 194 | 194 | 194 | 194 | 194 | 194 | 193 | 193 | 194 | 194 |
| B5FR | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 180 | --- | 181 | --- |
| B3K | 193 | --- | --- | 193 | 193 | 194 | 194 | 194 | 193 | 194 | 194 | 193 | 193 | 193 | 193 |
| B4K | 184 | 185 | 183 | 182 | 183 | 184 | 187 | 187 | 187 | 185 | 185 | 184 | 182 | 185 | 184 |
| B5K | 171 | --- | --- | --- | 174 | 176 | 180 | 177 | 178 | 173 | 173 | 171 | 175 | 172 | 172 |
| B6K | --- | --- | --- | --- | --- | --- | --- | 155 | --- | 151 | 151 | 150 | 152 | 150 | 150 |
| B3KR | --- | --- | --- | --- | 182 | 183 | 186 | 190 | 186 | 185 | 184 | 186 | --- | 185 | 183 |
| B4KR | --- | --- | --- | --- | 182 | 186 | 186 | 188 | 186 | 184 | 186 | 184 | 183 | 185 | 183 |
| B3KL | --- | --- | --- | --- | 167 | 167 | 168 | --- | --- | --- | --- | --- | --- | 167 | 168 |
| B4KL | --- | --- | --- | --- | --- | --- | --- | --- | 167 | --- | --- | --- | --- | 168 | 167 |
| B3KF | 176 | 177 | 176 | 176 | 176 | 177 | 177 | 179 | 176 | 177 | 176 | --- | 177 | 176 | 176 |
| B4KF | 169 | 167 | 167 | 168 | 167 | 169 | 170 | 172 | 168 | 167 | 169 | 167 | 168 | 167 | 167 |
| B5KF | 150 | 150 | 151 | --- | --- | 162 | 154 | --- | 151 | 153 | 151 | 150 | 152 | 150 | 150 |
| B3KM | 182 | 182 | 182 | 182 | 182 | 183 | 183 | 183 | 183 | 182 | 183 | 183 | 182 | 183 | 182 |
| B4KM | 176 | 176 | 176 | 177 | 176 | 178 | 180 | 177 | 179 | 176 | 177 | 176 | 177 | 176 | 176 |
| H3F | --- | --- | --- | 194 | --- | 194 | 193 | 194 | 193 | 194 | 193 | 193 | 193 | 193 | 193 |
| H4F | --- | --- | --- | 193 | 194 | 194 | 194 | 194 | 194 | 193 | 194 | 194 | 193 | 193 | 193 |
| H4FR | --- | --- | --- | --- | --- | --- | 194 | 194 | 194 | 194 | 194 | 194 | 193 | 194 | 194 |
| H5FR | --- | --- | --- | --- | --- | --- | --- | --- | 190 | 186 | --- | --- | 186 | --- | --- |
| H4K | --- | --- | --- | 184 | 191 | 188 | 188 | 188 | 188 | 187 | 187 | 186 | 182 | 186 | 186 |
| H5K | --- | --- | --- | --- | --- | --- | 185 | 185 | 181 | 177 | 174 | 173 | 171 | 176 | 178 |
| H6K | --- | --- | --- | --- | --- | --- | --- | 154 | --- | --- | --- | --- | 154 | --- | --- |
| C3L | --- | 177 | 178 | 177 | 177 | 177 | 177 | 178 | --- | --- | --- | 177 | 177 | 177 | 178 |
| C4L | 177 | 177 | 178 | 177 | 177 | 177 | 177 | 177 | 177 | 177 | 177 | 177 | 177 | 177 | 177 |
| C3F | --- | 178 | 178 | 177 | 177 | 177 | 177 | 178 | --- | 177 | 177 | 177 | 177 | 177 | 178 |
| C4F | 177 | 177 | 178 | 177 | 177 | 177 | 177 | 177 | 177 | 177 | 177 | 177 | 177 | 177 | 178 |
| C5F | --- | --- | --- | 157 | 157 | 157 | 157 | --- | --- | --- | --- | --- | 157 | 157 | 157 |
| C4V | --- | 157 | 157 | 157 | 157 | --- | --- | --- | --- | --- | --- | --- | 157 | 157 | 157 |
| C4KL | --- | --- | --- | 157 | 157 | 157 | 157 | --- | --- | --- | --- | --- | 157 | 158 | 158 |
| C4KF | --- | --- | --- | 158 | 157 | 157 | 157 | --- | --- | --- | --- | --- | 157 | 157 | 157 |
| C4KM | --- | 157 | 157 | 158 | 157 | 157 | 157 | 162 | 162 | 157 | 157 | --- | 157 | 157 | 157 |
| X1L | --- | --- | 165 | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 158 | 158 |
| X2L | 165 | 165 | 165 | 166 | 165 | --- | --- | --- | --- | --- | --- | --- | 165 | --- | --- |
| X3L | 165 | 165 | 165 | 165 | 165 | 165 | 165 | 165 | --- | 165 | --- | --- | 165 | 166 | 165 |
| X4L | 155 | 155 | 155 | 155 | 155 | 155 | 156 | 156 | 155 | 156 | --- | --- | --- | 165 | 165 |
| X5L | --- | 148 | 146 | --- | --- | --- | --- | 155 | 155 | 156 | 156 | --- | --- | 155 | 156 |
| X3F | 165 | 165 | 165 | 165 | 165 | 165 | 165 | 165 | 165 | 165 | 165 | 165 | 147 | 147 | 147 |
| X4F | 155 | 155 | 155 | 155 | 155 | 155 | 155 | 155 | 155 | 155 | 155 | 155 | 155 | 165 | 165 |
| X5F | 146 | 148 | 147 | 147 | 146 | 146 | 146 | 146 | 146 | 148 | 148 | 146 | 155 | 155 | 156 |
| X3V | 147 | 147 | 147 | --- | --- | --- | --- | --- | --- | --- | --- | 146 | --- | 147 | 147 |
| X4V | 147 | 146 | 146 | 146 | --- | --- | --- | --- | --- | --- | --- | --- | 147 | 148 | 148 |
| X4KF | --- | 146 | 146 | 146 | 146 | 146 | 147 | --- | --- | --- | --- | --- | 146 | 147 | 147 |
| X3KM | 156 | 155 | 155 | 156 | 155 | --- | --- | --- | --- | --- | --- | --- | 146 | 146 | 146 |
| X4KM | --- | 147 | 147 | 146 | 146 | 146 | 146 | 146 | 146 | 146 | 146 | 146 | 155 | 155 | 156 |
| P2L | --- | --- | 156 | --- | --- | --- | --- | --- | --- | --- | --- | --- | 147 | 146 | 146 |
| P3L | 139 | 141 | 143 | 143 | --- | --- | --- | --- | --- | --- | --- | --- | 156 | 156 | 156 |
| P4L | 139 | 140 | 141 | 142 | --- | --- | --- | --- | --- | --- | --- | --- | 141 | 140 | 140 |
| P3F | --- | 140 | 142 | 141 | --- | --- | --- | --- | --- | --- | --- | --- | 140 | 140 | 140 |
| P4F | 139 | 140 | 140 | 141 | 141 | --- | 139 | --- | --- | --- | --- | --- | 141 | 140 | 140 |
| P5F | --- | --- | 84 | --- | --- | --- | --- | --- | --- | --- | --- | --- | 102 | 99 | 99 |
| NIXO | --- | --- | 94 | --- | 89 | --- | --- | --- | --- | --- | --- | --- | 90 | 110 | 110 |
| N2 | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 72 | 67 | 67 |
| NOG | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 75 | 66 | 66 |

1/ Averages based on auction sales. Dashes indicate that less than 20 lots were recorded for the week.

2/ No averages shown after Oct. 29, due to limited sales.

Table 14. Average prices by weeks for representative grades and season averages, Southern Auction 1/

| Group and Grade | Southern Auction – 2004 Crop | | | | | | | | | | | | | Season 2004 | Season 2003 |
|-----------------|------------------------------|---------|---------|---------|--------|---------|---------|---------|--------|--------|---------|------------|-----|-------------|-------------|
| | Aug. 6 | Aug. 13 | Aug. 20 | Aug. 27 | Sep. 3 | Sep. 10 | Sep. 17 | Sep. 24 | Oct. 1 | Oct. 8 | Oct. 15 | Oct. 22 2/ | | | |
| Leaf | | | | | | | | | | | | | | | |
| B3L | --- | --- | --- | --- | 193 | 193 | --- | 193 | 193 | --- | --- | --- | 193 | 193 | |
| B4L | --- | --- | --- | --- | 193 | 193 | --- | 193 | 193 | --- | --- | --- | 193 | 193 | |
| B3F | --- | --- | --- | --- | 193 | 193 | --- | 193 | 193 | --- | --- | --- | 193 | 193 | |
| B4F | 193 | --- | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | |
| B5F | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 176 | 177 | |
| B4FR | --- | --- | --- | --- | --- | --- | --- | 194 | --- | 194 | --- | --- | 194 | 194 | |
| B3K | 193 | --- | 194 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | 193 | |
| B4K | 182 | --- | 182 | 182 | 183 | 183 | 184 | 185 | 184 | 184 | 183 | 182 | 185 | 184 | |
| B5K | --- | --- | --- | 171 | 176 | 175 | 177 | 175 | 175 | 172 | 176 | 172 | 175 | 173 | |
| B6K | --- | --- | --- | --- | --- | --- | 161 | 157 | 151 | --- | --- | --- | 152 | 153 | |
| B3KR | --- | --- | --- | --- | 182 | 182 | 185 | --- | 183 | --- | --- | --- | 185 | 183 | |
| B4KR | --- | --- | --- | --- | 182 | 183 | 186 | 184 | 184 | 183 | 182 | 182 | 185 | 185 | |
| B5KR | --- | --- | --- | --- | --- | --- | --- | 176 | --- | --- | --- | --- | 173 | --- | |
| B4V | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 176 | 176 | |
| B4KL | --- | --- | --- | --- | --- | --- | 176 | 177 | 178 | --- | --- | --- | 168 | 167 | |
| B3KF | --- | --- | --- | --- | --- | 176 | 177 | 178 | --- | --- | --- | --- | 177 | 176 | |
| B4KF | --- | 167 | 167 | 168 | 169 | 170 | 172 | 172 | 172 | 169 | --- | --- | 168 | 169 | |
| B5KF | --- | --- | --- | 150 | 166 | 158 | 156 | 156 | 156 | 151 | 150 | --- | 152 | 150 | |
| B3KM | 182 | --- | 182 | 182 | 182 | 182 | 182 | 182 | 183 | 182 | 182 | --- | 183 | 182 | |
| B4KM | 176 | --- | 176 | 176 | 176 | 177 | 177 | 177 | 177 | 176 | 176 | --- | 177 | 176 | |
| B5KM | --- | 167 | --- | --- | 167 | 169 | --- | --- | --- | --- | --- | --- | 168 | 168 | |
| Smoking L | | | | | | | | | | | | | | | |
| H4F | --- | --- | --- | 194 | --- | 194 | 193 | 194 | 194 | 193 | 193 | 193 | 193 | 194 | |
| H4FR | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 194 | 194 | |
| H4K | --- | --- | --- | --- | 184 | 185 | 188 | 186 | 186 | 186 | 183 | --- | 186 | 186 | |
| H5K | --- | --- | --- | --- | --- | --- | 186 | 177 | 172 | --- | --- | --- | 176 | 178 | |
| H6K | --- | --- | --- | --- | --- | --- | --- | --- | 152 | --- | --- | 154 | --- | | |
| Cutters | | | | | | | | | | | | | | | |
| C3L | --- | --- | 178 | --- | 177 | 177 | --- | --- | --- | --- | --- | --- | 177 | 178 | |
| C4L | --- | 178 | 177 | 177 | 177 | 177 | 177 | 177 | 177 | --- | --- | --- | 177 | 177 | |
| C3F | --- | --- | --- | 177 | --- | 177 | --- | --- | --- | --- | --- | --- | 177 | 179 | |
| C4F | --- | 177 | 180 | 178 | 177 | 177 | 177 | 177 | 177 | 177 | 177 | 177 | 177 | 177 | |
| C5F | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 157 | 157 | |
| C4KF | --- | 161 | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 157 | 157 | |
| C4KM | --- | 158 | 157 | 157 | 157 | 157 | 157 | 157 | 157 | 157 | 157 | 158 | 158 | 158 | |
| Lugs | | | | | | | | | | | | | | | |
| X3L | 165 | 165 | 165 | 165 | 165 | 165 | --- | --- | --- | --- | --- | --- | 165 | 165 | |
| X4L | 155 | 155 | 155 | 158 | 156 | 156 | 158 | --- | --- | --- | --- | --- | 155 | 156 | |
| X2F | --- | 167 | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 165 | --- | |
| X3F | 165 | 165 | 166 | 166 | 165 | 165 | 165 | --- | --- | 165 | --- | --- | 165 | 165 | |
| X4F | 155 | 155 | 155 | 155 | 155 | 157 | 157 | 155 | 155 | --- | --- | --- | 155 | 155 | |
| X5F | 147 | 146 | 147 | 147 | 146 | --- | --- | --- | 146 | --- | --- | --- | 147 | 147 | |
| X4V | 148 | 146 | 146 | 146 | --- | --- | --- | --- | --- | --- | --- | --- | 146 | 146 | |
| X4KF | 146 | 146 | 147 | 146 | 146 | 147 | --- | --- | --- | --- | --- | 146 | 146 | 146 | |
| X3KM | 155 | 155 | 156 | 156 | 155 | 155 | 155 | --- | --- | --- | --- | --- | 155 | 155 | |
| X4KM | 147 | 146 | 148 | 148 | 147 | 146 | 146 | 146 | 146 | 146 | 146 | 147 | 147 | 147 | |
| Primings | | | | | | | | | | | | | | | |
| P2L | 155 | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 156 | --- | |
| P3L | 139 | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 141 | 141 | |
| P4L | 139 | 141 | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 140 | 140 | |
| P3F | 141 | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 141 | 140 | |
| P4F | 139 | 139 | 139 | --- | --- | --- | --- | --- | --- | --- | --- | --- | 139 | 140 | |
| Nondescript | | | | | | | | | | | | | | | |
| N1XL | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 59 | 70 | |
| N1XO | --- | 63 | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 65 | 74 | |
| N2 | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | 58 | 65 | |
| NOG | --- | --- | --- | --- | --- | --- | 60 | --- | 60 | --- | --- | --- | 60 | 64 | |

1/ Averages based on auction sales. Dashes indicate that less than 20 lots were recorded for the week.

2/ No averages shown after Oct. 22, due to limited sales.

Table 15. Percentage distribution by groups and Marketing Area, 2003-2004 crops 1/

| Year | A Wrappers | B Leaf | H S. Leaf | C Cutters | X Lugs | P Primings | M Mixed | N Nondescript | Misc. |
|--------------------------|---------------|-----------|--------------|--------------|-----------|---------------|------------|------------------|-------|
| Northern Auction | | | | | | | | | |
| 2004 | --- | 59.9 | 9.0 | 12.1 | 17.2 | 1.6 | --- | 0.2 | --- |
| 2003 | --- | 72.0 | 3.2 | 6.9 | 16.0 | 1.4 | --- | 0.4 | 0.2 |
| Northern Contract | | | | | | | | | |
| 2004 | --- | 53.0 | 6.1 | 16.2 | 20.3 | 3.4 | --- | 0.9 | --- |
| 2003 | --- | 61.1 | 2.3 | 12.7 | 19.7 | 3.2 | 0.1 | 0.6 | 0.2 |
| Southern Auction | | | | | | | | | |
| 2004 | --- | 61.3 | 2.8 | 11.0 | 22.7 | 1.6 | --- | 0.5 | 0.1 |
| 2003 | --- | 65.1 | 6.3 | 7.3 | 18.9 | 1.3 | --- | 0.9 | 0.3 |
| Southern Contract | | | | | | | | | |
| 2004 | --- | 49.9 | 3.9 | 16.7 | 25.2 | 3.0 | --- | 1.2 | 0.1 |
| 2003 | --- | 51.3 | 5.1 | 16.8 | 20.8 | 4.1 | --- | 1.8 | 0.2 |
| All Flue-Cured | | | | | | | | | |
| 2004 | --- | 56.0 | 6.3 | 14.2 | 20.2 | 2.5 | --- | 0.6 | --- |
| 2003 | --- | 63.2 | 3.5 | 10.9 | 18.8 | 2.6 | 0.1 | 0.7 | 0.2 |

1/ Dashes indicate a percentage of less than 0.1. Details may not add to 100 percent due to rounding.

Table 16. Percentage distribution by qualities and Marketing Area, 2003-2004 crops 1/

| Year | 1 Choice | 2 Fine | 3 Good | 4 Fair | 5 Low | 6 2/ Poor | Nondescript | Misc. |
|--------------------------|-------------|-----------|-----------|-----------|----------|--------------|-------------|-------|
| Northern Auction | | | | | | | | |
| 2004 | --- | 0.6 | 36.3 | 59.6 | 3.0 | 0.2 | 0.2 | --- |
| 2003 | --- | 0.7 | 30.9 | 62.6 | 4.9 | 0.2 | 0.4 | 0.2 |
| Northern Contract | | | | | | | | |
| 2004 | 0.3 | 2.9 | 33.1 | 55.7 | 6.6 | 0.4 | 0.9 | --- |
| 2003 | 1.2 | 4.2 | 27.7 | 59.6 | 6.3 | 0.2 | 0.6 | 0.2 |
| Southern Auction | | | | | | | | |
| 2004 | --- | 0.2 | 29.2 | 62.4 | 7.0 | 0.6 | 0.5 | 0.1 |
| 2003 | --- | --- | 37.8 | 54.9 | 5.7 | 0.3 | 0.9 | 0.3 |
| Southern Contract | | | | | | | | |
| 2004 | 0.1 | 1.2 | 29.7 | 57.5 | 9.6 | 0.6 | 1.2 | 0.1 |
| 2003 | --- | 1.3 | 26.1 | 58.8 | 11.1 | 0.7 | 1.8 | 0.2 |
| All Flue-Cured | | | | | | | | |
| 2004 | 0.2 | 1.6 | 33.2 | 58.1 | 5.9 | 0.4 | 0.6 | --- |
| 2003 | 0.5 | 2.3 | 29.8 | 59.6 | 6.5 | 0.3 | 0.7 | 0.2 |

1/ Dashes indicate a percentage of less than 0.1. Details may not add to 100 percent due to rounding.

2/ Restricted for use since 1995 crop, with the exception of grades B6K, B6KF, B6KV and H6K which were reinstated in 1999.

Table 17. Percentage distribution by colors and Marketing Area, 2003-2004 crops 1/

| Year | L | F | FR-R | K-KR | LP-FP | V | LL-KV | K 2/ | G-GK | Nondescript | Misc. |
|--------------------------|------|------|------|------|-------|-----|-------|------|------|-------------|-------|
| Northern Auction | | | | | | | | | | | |
| 2004 | 12.1 | 42.2 | 3.6 | 31.9 | --- | 0.4 | --- | 9.6 | --- | 0.2 | --- |
| 2003 | 12.1 | 37.5 | 0.4 | 34.6 | --- | 0.4 | --- | 14.4 | 0.1 | 0.4 | 0.2 |
| Northern Contract | | | | | | | | | | | |
| 2004 | 15.2 | 42.2 | 1.4 | 26.4 | --- | 1.0 | 0.2 | 12.2 | 0.5 | 0.9 | --- |
| 2003 | 14.4 | 37.0 | 0.1 | 31.1 | --- | 0.5 | --- | 15.6 | 0.3 | 0.6 | 0.2 |
| Southern Auction | | | | | | | | | | | |
| 2004 | 8.4 | 31.1 | 0.4 | 34.5 | --- | 0.8 | --- | 24.1 | --- | 0.5 | 0.1 |
| 2003 | 11.8 | 30.0 | 0.3 | 37.4 | --- | 0.5 | --- | 18.7 | 0.1 | 0.9 | 0.3 |
| Southern Contract | | | | | | | | | | | |
| 2004 | 15.0 | 35.7 | 0.2 | 25.1 | --- | 2.4 | 0.3 | 18.9 | 1.1 | 1.2 | 0.1 |
| 2003 | 21.1 | 40.0 | 0.2 | 18.4 | --- | 1.3 | 0.2 | 16.3 | 0.6 | 1.8 | 0.2 |
| All Flue-Cured | | | | | | | | | | | |
| 2004 | 13.3 | 39.9 | 1.8 | 29.1 | --- | 0.9 | 0.1 | 13.7 | 0.4 | 0.6 | --- |
| 2003 | 14.3 | 36.3 | 0.2 | 31.3 | --- | 0.6 | 0.1 | 15.8 | 0.3 | 0.7 | 0.2 |

1/ Dashes indicate a percentage of less than 0.1. Details may not add to 100 percent due to rounding.

2/ Includes unripe colors KL, KF, KV, KM.

Table 18. Percentage distribution by grades of Auction, Contract and All Flue-Cured sales, 2004 crop 1/

| Grade | 2004 Crop | | | | | | Grade | 2004 Crop | | | | | |
|---------|-----------|----------|----------|----------|-------------------|----------|----------|-----------|----------|-------------------|--------|--|--|
| | Northern | | Southern | | All Flue-Cured | Northern | | Southern | | All Flue-Cured | | | |
| | Auction | Contract | Auction | Contract | | Auction | Contract | Auction | Contract | | | | |
| Leaf: | | | | | | | | | | | | | |
| B1L | .006 | .024 | -- | -- | .014 | H3F | .477 | .678 | .058 | .442 | .534 | | |
| B2L | .015 | .070 | -- | -- | .038 | H4F | 4.298 | 2.613 | .820 | 1.210 | 2.407 | | |
| B3L | .364 | .573 | .050 | .135 | .390 | H5F | .034 | .180 | .031 | .141 | .133 | | |
| B4L | 2.258 | .863 | .574 | .629 | 1.016 | H6F 3/ | -- | -- | -- | -- | -- | | |
| B5L | .013 | .052 | -- | .128 | .058 | H4FR | 1.359 | .498 | .080 | .103 | .513 | | |
| B6L 3/ | -- | -- | -- | -- | .019 | H5FR | .094 | .035 | .011 | .018 | .039 | | |
| B1F | -- | .036 | .005 | -- | -- | H6FR 3/ | -- | -- | -- | -- | -- | | |
| B2F | .046 | .341 | -- | .092 | .203 | H4K | 2.178 | 2.578 | 1.404 | 1.620 | 2.184 | | |
| B3F | 2.600 | 5.532 | .541 | 2.645 | 3.922 | H5K | .354 | .902 | .463 | .478 | .673 | | |
| B4F | 16.632 | 13.510 | 9.944 | 6.848 | 12.171 | H6K 4/ | .029 | .059 | .148 | .054 | .061 | | |
| B5F | .044 | .781 | .038 | 1.242 | .697 | Total H | 8.823 | 7.543 | 3.015 | 4.066 | 6.544 | | |
| B6F 3/ | -- | -- | -- | -- | -- | Cutters: | | | | | | | |
| B1FR | -- | -- | -- | -- | -- | C1L | -- | .006 | -- | -- | .003 | | |
| B2FR | -- | -- | -- | -- | -- | C2L | .001 | .170 | -- | .067 | .102 | | |
| B3FR | .105 | .125 | -- | .006 | .083 | C3L | .591 | 1.341 | .364 | .651 | .968 | | |
| B4FR | 1.879 | .806 | .293 | .017 | .757 | C4L | 2.866 | 1.965 | 2.360 | 2.550 | 2.286 | | |
| B5FR | .070 | .106 | .019 | -- | .067 | C5L | .029 | .242 | .019 | .388 | .220 | | |
| B6FR 3/ | -- | -- | -- | -- | -- | C5LP 3/ | -- | -- | -- | -- | -- | | |
| B5R 3/ | -- | -- | -- | -- | -- | C1F | -- | .014 | -- | -- | .007 | | |
| B3K | 15.128 | 7.724 | 10.203 | 5.033 | 8.566 | C2F | .005 | .196 | -- | .070 | .117 | | |
| B4K | 11.434 | 19.265 | 17.786 | 12.771 | 16.328 | C3F | 1.116 | 2.802 | .328 | 1.118 | 1.907 | | |
| B5K | 1.397 | 3.555 | 3.206 | 3.250 | 3.093 | C4F | 5.945 | 4.742 | 5.109 | 5.735 | 5.205 | | |
| B6K 4/ | .138 | .383 | .462 | .403 | .354 | C5F | .116 | .756 | .101 | 1.204 | .692 | | |
| B3KR | .513 | .329 | .365 | .204 | .334 | C5FP 3/ | -- | -- | -- | -- | -- | | |
| B4KR | .723 | .411 | 2.093 | .371 | .607 | C4KR | .033 | .040 | .021 | .040 | .037 | | |
| B5KR | .026 | .051 | .219 | .011 | .053 | C4V | .103 | .326 | .157 | .751 | .371 | | |
| B3V | .018 | .074 | .025 | .071 | .059 | C4LL 3/ | -- | -- | -- | -- | -- | | |
| B4V | .075 | .155 | .078 | .465 | .206 | C5LL 3/ | -- | -- | -- | -- | -- | | |
| B5V | -- | .007 | -- | .095 | .025 | C4S | .009 | .024 | -- | .028 | .020 | | |
| B3S | .001 | .046 | -- | .108 | .048 | C4KL | .099 | .189 | .050 | .191 | .162 | | |
| B4S | .004 | .015 | .001 | .019 | .012 | C4KF | .119 | .323 | .245 | .957 | .428 | | |
| B5S 3/ | -- | -- | -- | -- | -- | C4KM | 1.123 | 1.458 | 2.111 | 2.652 | 1.737 | | |
| B3KL | .109 | .364 | .008 | .121 | .233 | C4KK 3/ | -- | -- | -- | -- | -- | | |
| B4KL | .050 | .253 | .047 | .089 | .163 | C4G | -- | .047 | .008 | .214 | .074 | | |
| B5KL | -- | .013 | .001 | .017 | .011 | C4GK | .003 | .065 | -- | .181 | .075 | | |
| B6KL 3/ | -- | -- | -- | -- | -- | Total C | 12.158 | 14.706 | 10.873 | 16.797 | 14.411 | | |
| B3KF | .743 | 1.072 | .570 | 1.590 | 1.091 | Lugs: | | | | | | | |
| B4KF | .758 | 2.665 | 1.852 | 2.637 | 2.266 | X1L | .039 | .033 | -- | .283 | .089 | | |
| B5KF | .240 | .493 | .973 | .654 | .532 | X2L | .278 | .373 | .017 | .603 | .377 | | |
| B6KF 4/ | .001 | .028 | .022 | .076 | .034 | X3L | 3.568 | 1.626 | 2.450 | 4.539 | 2.696 | | |
| B3KD 3/ | -- | -- | -- | -- | -- | X4L | 1.248 | .814 | 1.506 | 3.560 | 1.582 | | |
| B4KD 3/ | -- | -- | -- | -- | -- | X5L | .074 | .080 | .139 | .267 | .127 | | |
| B5KD 3/ | -- | -- | -- | -- | -- | X1F | .011 | .037 | -- | -- | .021 | | |
| B6KD 3/ | -- | -- | -- | -- | -- | X2F | .242 | .396 | .100 | .487 | .364 | | |
| B4KV | .003 | .078 | .012 | .072 | .058 | X3F | 5.781 | 3.459 | 5.089 | 6.213 | 4.630 | | |
| B5KV | .002 | .018 | -- | .086 | .029 | X4F | 3.481 | 2.129 | 5.441 | 5.927 | 3.531 | | |
| B6KV 4/ | -- | .002 | -- | .003 | .002 | X5F | .410 | .198 | 1.175 | .538 | .401 | | |
| B3KM | 4.011 | 2.134 | 7.192 | 4.289 | 3.405 | X3KR | .014 | .011 | .031 | -- | .011 | | |
| B4KM | 1.309 | 2.757 | 6.239 | 3.216 | 2.939 | X4KR | .026 | .012 | -- | .004 | .011 | | |
| B5KM | .080 | 0.156 | .607 | .349 | .229 | X3V | .062 | .107 | .120 | .539 | .200 | | |
| B6KM 3/ | -- | -- | -- | -- | -- | X4V | .136 | .115 | .392 | .589 | .253 | | |
| B3KK 3/ | -- | -- | -- | -- | -- | X3LL 3/ | -- | -- | -- | -- | -- | | |
| B4KK 3/ | -- | -- | -- | -- | -- | X4LL 3/ | -- | -- | -- | -- | -- | | |
| B5KK 3/ | -- | -- | -- | -- | -- | X3S | .002 | -- | -- | -- | -- | | |
| B6KK 3/ | -- | -- | -- | -- | -- | X4S 3/ | -- | -- | -- | -- | -- | | |
| B4G | -- | .077 | -- | .051 | .051 | X4KL | .015 | .022 | .049 | .038 | .027 | | |
| B5G | .001 | .004 | -- | .015 | .006 | X4KF | .157 | .105 | 1.113 | .260 | .241 | | |
| B6G 3/ | -- | -- | -- | -- | -- | X4KV | .008 | .071 | .014 | .090 | .060 | | |
| B5GR 3/ | -- | -- | -- | -- | -- | X3KM | .451 | .241 | 1.533 | .539 | .462 | | |
| B4GK | .010 | .218 | .008 | .101 | .137 | X4KM | .501 | .259 | 1.449 | .591 | .484 | | |
| B5GK | .003 | .021 | .035 | .004 | .016 | X4G | .001 | .045 | .008 | .563 | .154 | | |
| B6GK 3/ | -- | -- | -- | -- | -- | X5G | -- | .002 | .003 | .016 | .005 | | |
| B5GG 3/ | -- | -- | -- | -- | -- | X4GK | .010 | .039 | .014 | .112 | .049 | | |
| TOTAL B | 60.809 | 65.187 | 63.468 | 47.913 | 60.322 | TOTAL X | 16.515 | 10.175 | 20.643 | 25.758 | 15.775 | | |

See footnotes at end of table.

Table 18. Percentage distribution by grades of Auction, Contract and All Flue-Cured sales, 2004 crop 1/ --Continued

| Grade | 2004 Crop | | | | | Grade | 2004 Crop | | | | | |
|-----------|-----------|----------|----------|----------|-------------------|---------------|-----------|----------|----------|----------|-------------------|--|
| | Northern | | Southern | | All Flue-Cured | | Northern | | Southern | | All Flue-Cured | |
| | Auction | Contract | Auction | Contract | | | Auction | Contract | Auction | Contract | | |
| Primings: | | | | | | Nondescript : | | | | | | |
| P2L | .022 | .029 | .014 | .007 | .021 | NIL | .004 | .011 | .023 | .097 | .031 | |
| P2L sand | -- | -- | -- | -- | -- | NIL sand | -- | -- | -- | -- | -- | |
| P3L | .237 | .185 | .083 | .780 | .321 | N1XL | .037 | .047 | .147 | .171 | .083 | |
| P3L sand | -- | -- | -- | -- | -- | NIK | .005 | .190 | .013 | .087 | .120 | |
| P4L | .291 | .122 | .212 | 1.402 | .453 | NIR | -- | -- | -- | -- | -- | |
| P4L sand | -- | -- | -- | -- | -- | NIGL | -- | .007 | .011 | .013 | .008 | |
| P5L | .003 | .011 | .007 | .193 | .051 | NIGL sand | -- | -- | -- | -- | -- | |
| P5L sand | -- | -- | -- | .004 | .001 | N1GF | .001 | .002 | -- | -- | .001 | |
| P2F | .021 | .017 | -- | .020 | .017 | NIKV | -- | .007 | .003 | .007 | .005 | |
| P2F sand | -- | -- | -- | -- | -- | NIGR | -- | -- | -- | -- | -- | |
| P3F | .318 | .442 | .132 | .222 | .342 | N1GG | -- | -- | -- | -- | -- | |
| P3F sand | -- | -- | -- | -- | -- | NIPO 3/ | -- | -- | -- | -- | -- | |
| P4F | .585 | .520 | .942 | 1.006 | .681 | NIPO sand 3/ | -- | -- | -- | -- | -- | |
| P4F sand | .001 | -- | -- | .004 | .001 | N1XO | .047 | .233 | .192 | .800 | .329 | |
| P5F | .023 | .050 | .036 | .207 | .081 | NIBO | .035 | .300 | .022 | .120 | .189 | |
| P5F sand | -- | -- | -- | -- | -- | N2 | .026 | .054 | .052 | .118 | .064 | |
| P4G | .001 | .028 | -- | .060 | .029 | Total N | .155 | .851 | .463 | 1.413 | .830 | |
| P4G sand | -- | -- | -- | -- | -- | No-grade 2/ | .034 | .042 | .091 | .127 | .064 | |
| P5G | -- | .005 | -- | -- | .002 | W - unsafe | -- | .004 | .011 | .004 | .004 | |
| P5G sand | -- | -- | -- | -- | -- | U - unsound | .005 | -- | .008 | .012 | .016 | |
| Total P | 1.502 | 1.409 | 1.426 | 3.905 | 2.000 | S - scrap | -- | -- | -- | -- | -- | |
| Mixed: | | | | | | | | | | | | |
| M4F | -- | .015 | -- | -- | .008 | | | | | | | |
| M5F | .001 | .009 | -- | .004 | .006 | | | | | | | |
| M4KR | -- | -- | -- | -- | -- | | | | | | | |
| M4KM | -- | .036 | -- | -- | .018 | | | | | | | |
| M5KM | -- | .001 | -- | -- | .001 | | | | | | | |
| M4GK | -- | -- | -- | -- | -- | | | | | | | |
| M5GK | -- | -- | -- | -- | -- | | | | | | | |
| Total M | .001 | .061 | -- | .004 | .033 | Grand Total | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | |

1/ Dashes indicate a percentage of less than 0.001. Details may not add to totals due to rounding

2/ Includes grades No-G, No-G-F, No-G-F Sand, and No-G-Nested.

3/ These grades suspended for use since 1995 crop.

4/ These grades reinstated for use beginning with the 1999 crop.

Table 19. Percentage breakdown of marketings by selected grouping, 2003-2004 crops 1/

| | Northern | | | | Southern | | | | All Flue-Cured | |
|---------------------|----------|-------|----------|-------|----------|-------|----------|-------|----------------|-------|
| | Auction | | Contract | | Auction | | Contract | | 2004 | 2003 |
| | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 | 2004 | 2003 |
| Premature to Mellow | 90.2 | 84.9 | 86.2 | 83.0 | 75.2 | 80.0 | 78.1 | 80.7 | 85.1 | 82.9 |
| Unripe | 9.6 | 14.4 | 12.5 | 15.8 | 24.1 | 18.7 | 19.4 | 16.7 | 13.8 | 15.9 |
| Immature | 0.1 | 0.1 | 0.1 | 0.3 | 0.1 | 0.1 | 1.1 | 0.6 | 0.4 | 0.3 |
| Nondescript | 0.1 | 0.4 | 1.0 | 0.6 | 0.5 | 0.9 | 1.2 | 1.8 | 0.6 | 0.7 |
| No-Grade 2/ | --- | 0.1 | 0.1 | 0.2 | 0.1 | 0.3 | 0.1 | 0.2 | 0.1 | 0.2 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

1/ Details may not add to totals due to rounding.

2/ Includes tobacco defined as decayed, off-type and nested; also includes "W", "U", and scrap.

Table 20. Group averages by maturity, 2004 crop 1/

| Group | Mature to Mellow | Premature | | Unripe | Immature |
|------------------|------------------|----------------------------|------|--------|----------|
| | | Dollars per hundred pounds | | | |
| Leaf (B) | 189.80 | ---- | ---- | 176.85 | 71.73 |
| Smoking Leaf (H) | 189.80 | ---- | ---- | ---- | ---- |
| Cutters (C) | 176.64 | ---- | ---- | 157.62 | 81.67 |
| Lugs (X) | 160.37 | ---- | ---- | 149.47 | 89.25 |
| Primings (P) | ---- | 139.76 | ---- | ---- | 106.75 |
| Total | 182.20 | 139.76 | ---- | 170.40 | 80.56 |
| Nondescript (N) | 76.98 | ---- | ---- | ---- | ---- |
| No-grade 2/ | 80.91 | ---- | ---- | ---- | ---- |

1/ Averages bases on tobacco sold at auction markets.

2/ Includes tobacco defined as decayed, off-type and nested; also includes "W", "U", and scrap.

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